



The Dish

WINTER 2017

President's Message

by Stacey Bettis, President, SNA of Ohio



As we prepare for the fantastic holiday season and a closing to the 2017 year, we also look forward to the wonderful things that are yet to come in 2018!

First and foremost I would like each member to know how valuable you are to the SNA organization. Your voice continues to be heard through the numerous committees we continue to meet with and recruit.

Over the past couple of months we had the opportunity to work with our first group of Young Professionals who will take the reins as part of the core team for the 2018 Conference Committee Team. They will be the first Young Professional Ohio group and will hopefully lead many more Young Professional SNA members in the upcoming years. This team's influential work dynamic will have you asking yourself why you didn't jump into leadership sooner. So if you haven't thought about leadership until now,

2018 may be your year to step up and step in to a leadership position. Step out of your comfort zone and step into a new position where you feel your leadership skills could best be utilized in the School Nutrition Association. Even if you would like to volunteer on a committee, run for an office at your local chapter, or attend a board meeting we would be excited to have you be there with us.

SNA of Ohio is also looking forward to our very first SNIC of Ohio in February. This event will be one that you will not want to miss. You will be able to gain four Professional Development Hours in one day with lunch provided. You will gain insight of a day in the life of our industry partners, marketing tools for your program, along with procurement and public speaking. Wow!

Fall Focus has been another huge success. We would like to thank all of the regional directors, industry members, host sites, and members that attended to make the Fall Focus workshops what they are today. We

were able to have over 80 members at each at each Fall Focus workshop. Awesome job done by all!

This season prompts us to reflect on our accomplishments and blessings. As I reflect upon 2017 I look at our astonishing SNA Ohio Board and thank them for their countless hours for their great decision making. I am grateful for their commitment. We also have and amazing SNA Ohio Staff that takes care of our members and our board. I'm also blessed to have such a great staff in two districts and a family that is very supportive.

As you count your blessings and begin your own family traditions this holiday season, please take a special moment for yourself and take a break from all of your hard work and dedication that you provide to the wonderful children of Ohio. I look forward to the exciting things that lay ahead in 2018 and what our new endeavors will be! I wish each of you a blessed Season full of nothing but giving!

"If it doesn't challenge you, It won't change you!"

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Save the Dates!

Ever wonder why we do what we do? What directs you to the decisions you make? Find out at the SNA of Ohio Annual Conference June 5-7, 2018 at the Sharonville Convention Center in the Cincinnati area. You can look forward to a condensed conference format this year - but don't think we are going to skimp on content. This conference will be jam packed with plenty of CEU's. General Sessions will be intriguing and the break-out sessions will be tough to choose from. As always we will have a great Expo which will showcase all of the latest products. We have a new format at the Expo this year as well, so come check it out!

Have some extra time before or after the conference? The West Chester Area is a mecca for shopping. Many great attractions are only a short drive down the road. The Cincinnati Premium Outlets, Jungle Jim's International Market, Liberty Center and Ikea just to name a few.

So, be sure to save the dates: June 5-7, 2018 – and look for more information about the Conference and Expo in the coming months!



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Are You Looking For An Exciting Leadership Opportunity?

SNA of Ohio wants YOU! We are looking for members who wish to contribute and be part of a collaborative, energetic group! Your talents will shine through and you will enjoy working with the Board of Directors and the committees that make this a great organization with great impact in Ohio!

Ballot positions:

- A leader is needed in the **office of Vice President**, who then moves through the SNA of Ohio succession to President-Elect, President, then Past President
- The position of **Secretary/Treasurer** is open for a two year term. In this position, you will work with the Executive Committee to oversee the organization's financials, as well as the organization's policy/procedure manual.
- **Regional Director** positions are open for the four regions below for two year terms. In this position, you have a role in Fall Focus and also help to guide Chapters to stay active and informed of changes.
 - ♦ **West Central:** Darke, Miami, Champaign, Clark, Montgomery, Greene, Preble, and Shelby Counties.
 - ♦ **Southeast:** Ross, Hocking, Athens, Vinton, Pike, Jackson, Meigs, Gallia, Scioto, and Lawrence Counties.
 - ♦ **North Central:** Ottawa, Sandusky, Erie, Seneca, Huron, Wyandot, Crawford, Richland, Hancock, Lucas, and Wood Counties.

- ♦ **Southwest:** Butler, Warren, Clinton, Hamilton, Clermont, Brown, Highland, and Adams Counties.
- ♦ **Central:** Marion, Morrow, Knox, Delaware, Union, Madison, Fayette, Licking, Franklin, Fairfield, Pickaway, and Perry Counties.

Appointed positions:

- The position of **Membership Chair** is available next year. This position is appointed by the Executive Committee and is a two year term.
- The position of **Legislation Chair** is also an appointed position available next year. This position is appointed by the Executive Committee and is a two year term.
- The position of **Lead Regional Director** is also an appointed position available next year. This position is filled by a current regional director and is appointed by the Executive Committee for a two year term.

We need YOU! I am certain you will find leadership in SNA of Ohio extremely gratifying and educational - and it's also a great networking opportunity with your colleagues across the state! Please contact me by March 1st at lange@mentorschools.org or 440-974-5227 if you have an interest in any of these positions or have any questions at all. Thank you!

- *Jeni Lange*, SNA of Ohio
Nominating Committee

SNA National Awards Information

Nominate a Colleague You Admire!

SNA celebrates members who work every day to ensure well-nourished students across the country are prepared for success. Nominate an employee, manager, and/or director you know to be recognized for all of their great contributions!

Visit the link below for full details and to submit your nominations by March 1, 2018!

<https://schoolnutrition.org/Membership/Awards/MemberAwards/>

SNAC Bites

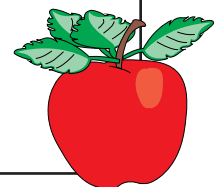
Let's Recruit and Win! Join the 2017 Backto School Membership Drive

Our state association is participating in this year's [Back to School Membership Drive](#), and we could win big! This drive began on September 1, 2017 and will end on November 30, 2017. Our state association could win a free registration to SNA's 2018 National Leadership Conference in Long Beach, CA—so, help us recruit more members.

You could be a winner, too! Recruit five or more new members between June 1, 2017 and May 31, 2018 and you will be automatically entered into a drawing to win 1 of 5 VIP registrations to SNA's 2019 Annual National Conference (ANC) in St. Louis, MO.* Let's recruit and win together! Visit

www.schoolnutrition.org/membership/recruitment/2017-18-annual-membership-campaign for more information and complete rules.

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September 2017—May 2018

SNA is rewarding state affiliates that have the most members regularly participating in the STEPS Challenges! At the end of each monthly challenge, the states will be tallied to see who had the most members participate.



SIGN UP TODAY!

- ◆ Sign up today for the STEPS Challenge at www.schoolnutrition.org/steps
- ◆ Submit your points to SNA by entering your points online to the STEPS website.
- ◆ SNA will hold a prize drawing after all challenges are complete. If you fall in the 50+ points range AND you submit your points to SNA before the 5th of each month, you will be eligible for monthly drawings.

SPECIAL DRAWINGS

FOR SNA OF OHIO PARTICIPANTS:

- ◆ 1 MONTHLY WINNER OF \$25 Gift Card to Target
- ◆ \$150 GRAND PRIZE! (To be eligible for grand prize, you must have participated in at least 5 monthly challenges.)

NOTE: You must be an SNA member to participate, and only school nutrition professionals who are employed by a school district/school nutrition operation are eligible to receive prizes.



2016 Fall Ohio School Breakfast Challenge

Over 450 schools completed the Ohio School Breakfast Challenge survey. 356 Ohio Schools were recognized as “All-Star” School Breakfast Schools.

Fall 2016 356 Breakfast All-Stars

Schools with the following Average Daily Participation (ADP) rates at breakfast can receive the following statewide recognition:



* 2016 Fall Challenge Awards are based on Ohio School Breakfast Challenge Survey Data.

Fall 2016 Breakfast Challenge Meal Service Method by Award Category*

Award	Traditional Meal Service	Breakfast in the Classroom	Grab N Go	Percent total of Schools-Breakfast in the Classroom & Grab N Go
Platinum	27%	57%	16%	73%
Gold	48%	46%	6%	52%
Silver	61%	34%	5%	39%
Bronze	69%	23%	8%	31%
Rising Star	88%	19%	38%	Breakfast After the Bell- 8% 65%

* Breakfast Meal Service Methods are based on Ohio School Breakfast Challenge Survey Data. Schools may use more than one meal service method for breakfast. Does not include large districts.





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NORTH CENTRAL

Fall Chapter 22 Meeting 2017

One hundred and forty one food service professionals – including 106 Chapter 22 members- were greeted with smiling faces from the staff of the Huron City Schools food service department.

Whitaker and Huron High School Superintendent, Dennis Muratori, welcomed everyone to the meeting and thanked everyone for coming. Sue introduced the first speaker - Amy Fovargue from the OSU extension. Amy is a coordinator for the National Farm to School Network, and presented an informative slide show presentation about providing Ohio local foods in schools. Amy mentioned successful programs at numerous schools including Columbus City Schools, Fremont and Sandusky City Schools and also Federal Hocking Schools. Some fun ideas to increase farm to school opportunities included food trucks, farm and orchard tours, and monthly “My Plate My State” menus. Amy reminded attendees to visit the website at www.farmtoschool.org, and gave advance notice of the Farm to School Conference in Cincinnati April 26-27th.

Next on the meetings’ agenda, Chapter president Jackie Hess introduced Elaine Brock, a member of the Lake Erie Shores #21 Blue Star Mothers. Meeting guests were given information about the Blue Star Mother’s chapters and what some of their great projects in the community are to help support our military troops and families. Jan Diamond from the American Dairy Association presented to the group about the Ohio School Breakfast

Challenge, and urged school staff members to think of creative ways to increase breakfast participation. There are numerous awards pertaining to the challenge including increasing your participation by 30%.

The next session of the meeting covered several areas of the school lunch program including quality standards, portioning control, kitchen hazards and accident prevention in the workplace. Linda Miller from Perkins Schools and Shelly Geason from Edison Schools combined with Sue Whitaker to present to the group on the familiar topics and worked through several worksheets with the attendees.

The evenings’ dinner was sponsored and served by Bev Angne and Michelle Verdell from ACOSTA, Roger Doseck from JTM, along with Charley Miller from Rational and retired GFS representative Terry Diso. Sue thanked all of the sponsors for the wonderful dinner and all of their hard work in supporting our food service programs.

Chapter President Jackie Hess called the Chapter 22 business meeting to order and asked Secretary/Treasurer Shelly Geason to take roll call of the attending chapter members and read the current Treasurer’s report. A motion was asked for to accept the treasurer’s report which was given a first motion by Renee Goeble, and a second motion by Susan Scott. All members approved. Members were asked if they were all receiving the secretary’s reports via email, and asked for a motion to accept the minutes from the Spring meeting. A first motion was made by Vicky Neiset and was seconded by Jennifer

McLaren. All members approved. As there was no old business to discuss, Jackie moved ahead to new business which included setting the Winter chapter meeting for February 22nd at Veggie U, and the Spring meeting for April 25th at Sail A Way Middle School in Vermillion. Reminders were made about upcoming SNA events including Ohio conference in Sharonsville June 5th-7th and National conference in Las Vegas July 9th-12th. Jackie asked for a motion to close the business meeting was given by Shirley Carroll and Samantha Matthews. All members approved.

NORTHEAST

The Northeast Region held their Fall Focus Workshop on October 19th at Mentor High School with 118 people in attendance. Stacy Bettis, SNA of Ohio President, gave an SNA update and promoted the SNIC Conference to be held in February and President-Elect Chris Burkhardt spoke about his upcoming Summer Conference in June 2018. Attendees then learned about Farm to School from Amy Fovargue with The Ohio State University. Past President Jeni Lange spoke about Quality Standards, Past President Mary Burkett presented a Portioning Matters lesson and Northeast Regional Director Debbi Miller talked about



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FALL FOCUS

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Kitchen Hazards and Safety. A delicious pasta bar was served for dinner by our industry partners, Holly McGary (Advantage Waypoint), Pam Reitz (Rizwitsch Sales) and Sheri Petrich (Country Pure Foods).



SOUTHWEST

The Southwest Regional Fall Focus, held at Mason High School on November 7, was another successful event this year with over 140 attendees! The industry members prepared delicious appetizers including a flatbread pizza topped with fresh arugula and Philly Cheese Steak Egg Rolls. The main course included clean labeled shredded beef, stir fry vegetables and Asian cuisine. Sparkling Ice Beverages were featured along with cheesecake and cookies for dessert. Thank you again to our industry members for supporting SNA of Ohio!



A special word of thanks to all the Mason staff, both from the Child Nutrition Department as well as Facilities. Mason did a fantastic job preparing the site for the event and the staff was on point in ensuring all the participant's needs were met.

Our participants were very excited about the generous donations provided as door prizes - some walked away with cutlery, gift cards, reusable bags, movie tickets, frozen desserts,

laundry detergent and more! Our BIG door prize winners were Sandi Herrmann from Fairfield City Schools who took away a SNA of Ohio Membership and Debbie Christophel who won a 2018 SNA of Ohio conference registration!

Our region had a split the pot drawing to raise money for the School Nutrition Foundation and the Barbara Duncan Scholarship Fund. Barbara Duncan was a beloved leader in our region and a strong supporter of SNA. This year we were able to donate \$84.50 to the Barbara Duncan Scholarship Fund and \$76 to the School Nutrition Foundation.



WEST CENTRAL



The School Nutrition Fall Focus for the West Central Ohio was a great success. It was held at Northeastern High School Springfield Ohio. We had over 80 some people attend. We had wonderful speakers which everyone enjoyed. The dinner put on by the industry was a delight. Everyone enjoyed the dinner. The industry partners and the speakers were presented with thank you gifts made by Linda Leonard. Also we had wonderful door prizes and a basket raffle. Everyone that won was really excited. Thank you to all that helped with The SNA Fall Focus and to Teri Parks and Staff at Northeastern High School. Also, all of our wonderful Industry partners without them we would be lost. Thank you to the staff at Clark County Juvenile for all of your help I really appreciate everything.





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STEP UP FOR ADVOCACY!!

SNA's 46th annual Legislative Action Conference is planned for March 4-6, 2018 at the J. W. Marriott Hotel in Washington, D.C. This exciting conference gives all members the opportunity to learn how to be an effective advocate for our programs. On Tuesday, March 6 all delegates will "Charge the Hill" to personally meet with Ohio legislators. In these meetings, we have the first-hand chance to share our knowledge and increase awareness of the challenges that we face meeting the nutritional needs of our students to garner support for our programs. Everyone is encouraged to attend!

If you do plan to attend, please let Rachel Tilford (rtilford@littlemaimischools.com) to be included in the arrangements.



NO BUDGET FOR LAC?? SUPPORT H.R. 3738 AND ENTER THE LAC 2018 SWEEPSTAKES!!

Respond to SNA's action alert regarding the H.R. 3738 Healthy Breakfasts Help Kids Learn Act of 2017 and share a colorful picture of your healthy school breakfast options or a photo of students enjoying the benefits of your school's breakfast to be entered into a sweepstakes to win a free trip to SNA's annual Legislative Action Conference. Get more details at https://schoolnutrition.org/uploadedFiles/Legislation_and_Policy/LAC-2018-Sweepstakes-Flyer.pdf



ACTION ALERT TAKE ACTION TO SUPPORT BREAKFAST COMMODITIES

New legislation in the House of Representative (H.B. 3738 Healthy Breakfasts Help Kids Learn Act of 2017) is seeking \$0.06 per meal commodity support for breakfast. Please visit the SNA Action Network on the SNA Website to automatically send a letter to your representative to ask for support of this bill. It only takes about two minutes to click your way to advocacy!



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Office for Child Nutrition

The Office for Child Nutrition continues to present updated and helpful information to all schools about child nutrition programs in Ohio and continues to focus on customer service. Schools should receive a response within 24 hours when asking a question about feeding Ohio's children. This article announces the breakfast grant awardees, offers information for another equipment grant opportunity, and includes upcoming trainings.

Whole Grain-Rich and Milk Type Exemptions:

Applications for the exemptions are available on the ODE food waiver [webpage](#) and must be approved before the school can incorporate modifications into school meals. School Food Authorities (SFA) with a previously submitted and approved whole-grain rich exemption do not need to reapply since the waiver approval carries over into the 2017-2018 school year.

2017 Buy American Task Force:

We are excited to announce a new 29-person Buy American Task Force (BATF). The task force represents all American Commodity Distribution Association (ACDA) memberships and uses the United States Department of Agriculture's [SP38-2017](#) for guidance. The task force meets monthly and members are excited to bring diversity and grassroots issues to the forefront of the discussion. The task force will assist ACDA members to understand the Buy American policy requirements. It realizes that industry members have strong concerns about these requirements. Much of this feedback stems from the lost sales to imported products sold at cheaper prices in absence of a formal Buy American waiver process.

With the other food purchasing authorities present – either at the state or local level – there is a frustration with insufficient increases in meal reimbursements coupled with a perceived requirement to purchase more expensive foods. The production areas

are more likely to be concerned about Buy American than non-production areas. Although we can address each of these issues and more, it is the task force's position to prioritize and accomplish its goals.

The task force established that its mission is to assist ACDA members in an ongoing understanding of and compliance with the statutory and regulatory Buy American requirements for school meal programs. The task force is underway and knows that this policy impacts all ACDA members.

The task force's top five list includes:

- 1) The Buy American policy has ambiguity and confusion. All membership areas express this concern. The committee will dissect these issues and develop answers to frequently asked questions to assist ACDA members.
- 2) There are higher costs associated with the Buy American policy and a concern about producers not being able to meet national demands.
- 3) A more formal template and guidance is needed through training.
- 4) There are procurement challenges when required to take the lowest bidder.
- 5) The ACDA conference and other national conferences will provide training. Details forthcoming.

This task force is dedicated to accomplishing its goals and finding solutions on behalf of all ACDA stakeholders. I am proud to represent the task force and serve as its chair to help craft clear and efficient guidance.

Buy American Compliance:

The office received several inquiries regarding Buy American compliance, specifically related to items not grown domestically or when domestic food purchase is truly not practical. USDA policy memo [SP 38-2017 Compliance with and Enforcement of the Buy American Provision](#) explains limited exceptions to the Buy American

provision. If a School Food Authority (SFA) is using one of the exceptions, there is no requirement to request a waiver from the Office for Child Nutrition to purchase a non-domestic product. SFAs **must**, however, keep documentation justifying their use of exception(s). Review the policy memo for additional details. Our office is always happy to answer questions to those needing assistance.

In addition to new language and regulations, we want to clarify the term "**Universal Free Meals.**" Please note that "universal free" is not a term USDA recognizes in regulation. If school food authorities (SFAs) elect not to charge any student for a meal and are not participating in Provision 2 or Community Eligibility Provision (CEP), the school must supplement the non-profit food service account with funding to cover the cost of producing the meals for paid students. The school is permitted to use the non-profit food service account to cover the cost of reduced-price meals.

SFAs electing not to charge paid students for meals must cover the cost of paid student meals from another funding source. SFAs in this situation should consider participating in Provision 2 or CEP next school year. Should you have questions, contact our office and we can direct you to an education program specialist.

USDA Webinars:

Interested in learning more about upcoming webinars about USDA Foods? Click here to sign up for email notifications about webinar dates, topics, and registration details. Choose Webinars-Schools/ Child Nutrition USDA Foods Program listserv. This can be helpful resource to learn new information on food programs.

We believe good customer service is key to your success. Find your program specialist on the Ohio Department of Education web site for assistance and questions about the school meal program.

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OHIO SCHOOL BREAKFAST CHALLENGE

The Ohio School Breakfast Challenge encourages all schools to give their students a great start to their day with a healthy breakfast. Why? **Breakfast helps students do their best.** We invite you to participate in one or both – the original Ohio School Breakfast Challenge and the Champions of Breakfast Award.

The Ohio School Breakfast Challenge

All schools offering the School Breakfast Program can participate in the Ohio School Breakfast Challenge by submitting their participation data from **February 1 - March 30, 2018**. School food authorities will receive a survey gizmo email the last week of **March 2018** to report breakfast meals served, operating days and enrollment.

Awards

Schools reporting breakfast Average Daily Participation (ADP) data and that meet the ADP rates as stated below will be notified of their award level in **May 2018**. These schools will receive an All-Star recognition banner to proudly display in their school. Banners will be distributed at summer conferences.

***** *Breakfast All-Stars* *****

				
Platinum	Gold	Silver	Bronze	Rising Star
80% or higher total ADP	70–79% total ADP	60–69% total ADP	50–59% total ADP	30% increase from previous school year ADP

The Champions of Breakfast Award

Schools that demonstrate a collaborative best practice to create, enhance or expand school breakfast are encouraged to apply for the Champions of Breakfast Award. Applications will be available **December 2017** at OhioSchoolBreakfastChallenge.com. Nominations will be accepted **January 3-31, 2018**. Champion Award winning schools will be announced during National School Breakfast Week, **March 5-8, 2018**.

For a list of *Award Winning Schools* and resources to promote school breakfast, visit

OhioSchoolBreakfastChallenge.com

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Spotlight on Young Professionals

STACEY BETTIS – Director of Food Service, Minerva Local and Louisville City Schools SNA Ohio President

The direct impact that the Young Professional of Ohio group will make is one that will leave the next footprint on our organization. Their dedicated work and outstanding accomplishments toward this journey will be so exciting to see how transcending in the future years.

KELSEY GASH RD – LD Lakota Local School District | Child Nutrition Assistant Director

My conference planning committee meeting experience was very moving to say the least. Being able to be involved in SNA in a way I had not been before while interacting with other young professionals and SNA of Ohio past and present board members reminded me of why I got into this profession in the first place. Cannot wait to start my journey of finding my why and utilizing SNA of Ohio to do so.

TIFFANY MCCLEESE DTR – SNS Child Nutrition Supervisor West Clermont Local School District

I wanted to take a moment to tell you how wonderful this experience has been. The wealth of knowledge and learning opportunities that is shared in these



‘meetings of the mind’ is amazing. I learned so much from just listening to the discussions around me during the Board meeting. I have learned and will continue to learn so much... I am humbled and inspired... humbled that I was selected to be a part of something so wonderful and inspired by the drive and determination of each person I have the pleasure to work with along the way. Thank you for being such a big part of this learning experience and opportunity.

ASHLEY RITZ – Food Service Director Canton Local Schools

Honored... I feel honored to have been asked to be part of the Young Professionals group. It was a great couple of days networking with other peers and planning the 2018 Conference! Attending committee days has helped me to better understand the impact and organizational structure of SNA. I see myself on the SNA of Ohio Board one day!!! Thank you so much for the opportunity!

JENNIFER BUJAK-HIRSCH – SNS Food Service Director

I feel honored and privileged to be part of Ohio SNA’s Young Professionals group. I loved every aspect of this wonderful opportunity...from planning the annual conference, to attending the board meeting, to networking and more, the entire experience was nothing short of amazing!! Thanks again!!

Join us for SNIC of Ohio!

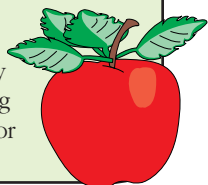
Mark your calendar for February 5, 2018, and plan to join us in Wilmington, Ohio at the Roberts Centre for SNA of Ohio’s “SNIC of Ohio” event! This one-day event will include 4 CEU credits, as well as ample time to visit with our platinum member representatives at their vendor displays throughout the day! For full details and to register today, visit www.snaohio.org!

SNAC Bites

SNA Election Slate Candidates Announced

The Leadership Development Committee met at Fall Committee Days last month in Alexandria, Va., to review nominations for the 2018 election slate. After studying the biographical information on each candidate, as well as supporting documents such as the candidate’s goals and the recommendations submitted by colleagues on their leadership experience and competencies, the committee selected the following slate of candidates to fill the open positions on the Board of Directors and the Leadership Development Committee.

Biographies of these candidates will be available to view online in early January 2018. The election will take place in February 2018, using a secure online voting website. Voting will be open for two weeks, February 15-28, 2018. Stay tuned for further updates. Congratulations and good luck to all the ballot candidates!





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SNA of Ohio Endorses

✓ **Linda Eichenberger for President-Elect**

✓ **Jessica Shelly for Secretary/Treasurer**

SNA Annual Election Head to the Polls!

In February it will be your chance to rock the vote once more and decide who will represent you and your colleagues as part of SNA's 2018 Board of Directors! This year's election features 2 candidates from Ohio whose passion for child nutrition, SNA volunteer experience and leadership talent have earned them a place on the ballot. SNA leaders are your voice, representing your professional interests and concerns. Remember, strong national leadership is essential to the Association's future success. Each and every SNA member's vote counts in selecting those who will step up to the task. Voting will be conducted through SNA's website, from February 15 - 28, 2018.

MEET THE CANDIDATES

Linda S. Eichenberger, SNS

Food Service Director, Oak Hills Local School District

I want to share my passion and love for the school nutrition programs with the energy, drive and enthusiasm that I have with others. I will reach out to all and hope to impact others. I would like to work on getting members to try something new. I believe that by trying new things you can shine in ways you never imagined.

She has served nationally on SNA Financial Management Task Force Chair (2017), Secretary/Treasurer (2014-2016), Finance & Audit Committee Chair (2014-16), Resolution & Bylaws Committee Chair (2014-2016), and 2015 Governance Modeling Summit (2015), Governance Modeling Task Force (2015), Mideast Regional Director (2011-2013), Resolutions and By Laws Committee (2008-2011)

School Nutrition Association of Ohio

Membership Chair (2011-18), Professional Development Chair (2016-17), Nominating Chair (2009-10), President (2008-09), President Elect & Conference Chair (2007-08), Vice President (2006-07), Regional Director-Southwest (2004-06), Chapter, President (2002-04), Chapter, Vice President (2000-02)

Linda's goals demonstrate the person she is as she moves forward to this position. To share a few:

1. Work in alliance with allied partners, state affiliates, industry and members to establish school nutrition programs as a valued component of the instructional day where the programs are acknowledged for improving students' health, well-being and academic success.
2. Grow membership in SNA by providing the professional and educational resources that are viewed as essential to each member and expanding our support to the state affiliates.
3. Continue establishing SNA as the national leader for up-to-date, evidence-based information, best practices and future trends in school nutrition programs.

Jessica Shelly, MBA, SNS, REHS

Food Services Director, Cincinnati Public Schools

She has served nationally as the Mideast Regional Director and on the Executive Committee. She is also a past President of SNA of Ohio. She is a proud Star Club Diamond Member and was honored as the 2013 Recruiter of the Year.

She has received many accolades for her dedication and work in school meal programs including:

- Ohio Department of Education Stellar Nutrition Award
- Ohio School Board Outstanding Food and Nutrition Director of the Year
- FAME Silver Rising Star Award
- Children's Hunger Alliance School Breakfast Program of the Year Award
- Cincinnati Association Outstanding Administrator of the Year Award
- United Fresh Produce Excellence in Foodservice Award
- Food Service Director Magazine's Director of the Month
- Center for Disease Control Communities Putting Prevention to Work Champion

Goals for the Secretary/Treasurer:

1. I will continue the professional and positive responsibility of SNA's fiscal affairs with as much transparency as possible to ensure SNA expenditures benefit members and support the goals of the Association while upholding the principles, fiduciary responsibilities and integrity of SNA, state affiliates, and local chapters.
2. To provide leadership as chair of the Resolution & Bylaws Committee and Finance Committee, a responsibility of the Secretary/Treasurer, by offering insight and research to educate committee members so the best decisions can be made in for the continued success of our Association.
3. To work hard to strengthen and support the strategic plan and mission of SNA, enhance the professional image of SNA, and promote the value of SNA membership to be able to retain and continue to build a dynamic membership where all members feel that they are an integral part of their Association.

Ohio needs to support our candidates when they commit to run for offices. Do you realize that if all members of the School Nutrition Association of Ohio voted we could carry the election if we all voted for our endorsed candidates? This is an important time to think about how just taking a few minutes of your time can make a difference in the leadership of our organization. The voting will begin in February but it is never too soon to start reviewing what Ohio leadership role means at a National level. I urge every member and anyone that has not yet joined our organization to consider (a.) joining and (b.) voting as we work tirelessly on issues that each of us deal with in our roles with child nutrition. Linda Eichenberger is a proven leader and is a great asset to our organization at all levels but she is absolutely the best choice as our President-Elect. Please remember to vote in February 15th – 28th when the ballots are open.

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Chapter Chat

CHAPTER 78

Field Trip

On Fri October 13th (NEOA Day) about 100 women from Local SNA Chapter 78 took a field trip to Imperial, PA where we toured the new Gordon Distribution Center. GFS sales Rep. Jeff Owens planned a great day for the group including earning professional development hours. Besides the tour, the group was broken down into four groups and we had a mini food show, a keynote speaker and some training on safety with dented cans and the GFS Inventory website. The ride back home had some trivia questions and prizes about the day. A good time was had by all!!! Thanks Gordons and Jeff!!



Meeting Dates

Winter Meeting - February 8, 2018

Final Meeting - March 15, 2018



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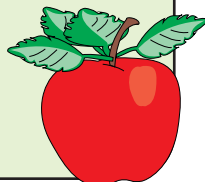
SNA 2017-2018 Important Dates

- 2018 SNA National Industry Conference - January 21-23 - New Orleans, LA
- 2018 SNIC of Ohio Seminar (formerly Spring Industry Seminar) - February 5 - Wilmington, OH
- 2018 National School Breakfast Week - March 5-9
- 2018 Legislative Action Conference - March 4-6 - Washington, DC
- 2018 SNA National Leadership Conference - April 26-29 - Long Beach, CA
- 2018 School Lunch Hero Day - May 4th
- 2018 SNA of Ohio Annual Conference - June 5-7 - Cincinnati, OH
- 2018 Annual National Conference (ANC) - July 9-12 - Las Vegas, NV

SNAC Bites

SNA's 2017 School Nutrition Trends Report

SNA released its *2017 School Nutrition Trends Report*, a summary of findings from a survey conducted with SNA members. The report contains information on menu trends related to student customization, flavor trends and clean label ingredients. 60% of responding districts are offering new menu items that feature international flavors, 56% report serving cleaner label choices and over half offer made-to-order or self-serve entrée bars! The survey also revealed that school nutrition professionals have employed a wide range of tactics to meet sodium and whole grain regulations, but continue to face challenges and express concerns about meeting those particular mandates. For more information, check out SNA's [press release](#) on the report, or read the [report summary here](#).



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Guidelines For Scholarship Awards

- SNA of Ohio will award annual scholarships to persons who are pursuing an education in a food service area or nutrition area or other professional development, including certification or credentialing.
- SNA of Ohio members will be considered before non-members for available scholarships.
- The number of scholarships granted each year will depend on the balance in the scholarship fund and the number of qualified applicants.
- Scholarships will be awarded in the amount of \$500. The deadline for applying is May 1st of each year. Winners will be recognized at the annual conference. The scholarship is effective for one year, beginning June 1 of the year to May 31st of the proceeding year.
- A person may win a scholarship for three years. If sufficient funding exists, qualified applicants could be considered for a 4th year.
- The scholarships will be issued to the winners by SNA of Ohio after receipts for books and/or tuition are turned into SNA of Ohio's Executive Director.
- The Scholarship Chair will appoint a committee if there is sufficient applicants to judge who may be awarded a scholarship.
- Scholarship applications can be obtained by contacting the SNA of Ohio office at 17 South High Street, Ste. 200, Columbus, OH 43215 or at www.snaohio.org.

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SNA of Ohio Future Leaders Program Scholarship Application

SNA of Ohio, in conjunction with SNA National, will sponsor a **future leader** at the SNA's National Leadership Conference in Long Beach, California on April 26-28, 2018. Attendees will have the opportunity to network with other SNA members from across the country and hone their leadership and communication skills. This is an outstanding opportunity for anyone who wishes to increase their leadership potential within SNA of Ohio!

Please review the information below and if you would like to be considered for the scholarship and complete your application with essay at http://snao.formstack.com/forms/sna_of_ohio_futureleader2018 by February 16, 2018.

Scholarship Information:

This scholarship is to assist in covering costs related to attending the 2018 SNA National Leadership Conference scheduled for April 26-28 in Long Beach, CA. By applying for this scholarship you acknowledge that you plan on attending the 2018 SNA Future Leaders Program if you are awarded the scholarship. The Future Leaders Program is held in conjunction with the SNA National Leadership Conference.

Scholarship Recipients will be required to complete and submit the SNA Future Leaders Application, as well as the SNA National Leadership Conference Application. The scholarship will include the registration fee, lodging (hotel room costs for three nights), transportation costs and could include some meals. Please note the following requirements for qualification of full reimbursement. The recipient must:

- Attend the entire National Leadership Conference (opening session through closing session).
- Attend at least one SNA of Ohio Board meeting per year as a guest.
- Agree to be mentored by an SNA of Ohio Committee Chair (Nutrition, Legislation, Membership, Professional Development).
- Assist with 2018 SNA of Ohio Fall Focus events in their area.
- Serve on the SNA of Ohio 2018 Conference Planning Committee.

Criteria for Selection. Individuals applying for this scholarship must meet the following criteria:

- Be an active member of both National SNA and SNA of Ohio
- Hold a SNA Certificate in School Nutrition and/or hold the SNS Credential
- Work history to include a minimum of 3 years in school nutrition
- Demonstrate qualities for future association leadership and show evidence of strong leadership potential
- Demonstrate interest in developing leadership abilities and shaping the next generation of state association/SNA initiatives
- Be committed to life-long learning and career in school nutrition
- Be an energetic individual who believes in the importance of their local/state association and who is most likely to contribute to long-term growth and development
- Can be an SNA of Ohio Board member but should not have served as state president or currently serving as state president or president-elect.

Essay

Candidates who meet/agree to the above criteria may submit the scholarship application which will include a requirement of an essay of no more than 500 words explaining why they believe they should be awarded this scholarship.

Timeline:

- Scholarship Applications with essay are due to SNA of Ohio office by February 16, 2018.
- Applications will be reviewed by the SNA of Ohio Executive Committee.
- Scholarship Recipients will be notified by March 1, 2018.

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2018 Most Valued Principal / Administrator / Superintendent Award

I nominate the following individual for the **Principal/Administrator/Superintendent** Award. Please select one.

Please type or print. You may also apply online by April 6, 2018.
http://snao.formstack.com/forms/sna_of_ohio_mv_p_award2018

The **Most Valued Principal / Most Valued Administrator/ Most Valued Superintendent** Award recognizes principals, superintendents, and administrators who have been instrumental in building a “child-friendly” nutrition environment. Candidates for this Award must meet the following requirements:

- Be supportive of nutrition services
- Be committed to the philosophy that children require instruction and guidance if they are to make healthful food choices

State why you feel this principal, superintendent, or administrator should be considered for this award. The following list of attributes is provided to help show the kind of qualities the judges will be looking for in the description of your nominee:

- Evidence of support of nutrition services
- Creates a positive cafeteria atmosphere
- Spends time in the cafeteria, including eating with students
- Interacts well with students
- Supports nutrition activities outside of the cafeteria
- Is a good role model in health and academics
- Provides nutritious foods at activities outside the cafeteria
- Supports your breakfast/lunch program

*Recipients will be notified by May 1, 2018.
Awards will be presented at the SNA of Ohio Annual Conference in June.*



2018 Scholarship Application

Each year, SNA of Ohio presents \$500 scholarships to those individuals who strive to educate themselves for the betterment of school food service.

The scholarship may be used towards certification or credentialing or other professional development.

Are you one of those individuals? If so, please visit our online link below to apply by April 6, 2018.

http://snao.formstack.com/forms/sna_of_ohio_scholarship_app2018



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BARBARA DUNCAN PROFESSIONAL DEVELOPMENT SCHOLARSHIP

In 2012, the SNA of Ohio lost a longtime supporter of the Association, and more importantly, a friend. Barbara Duncan, School Nutrition Director at Sycamore Community Schools passed away too soon, however she leaves behind a legacy that will live on for years.

While with us, Barb played an active role in the professional development and training programs of the Association, specifically for the Annual Conference. Therefore, it seems only appropriate to create this memorial scholarship in her honor. These funds of up to \$500 can be used for professional development purposes, *including attendance to the SNA of Ohio Annual Conference in June.*

Submit this application form and essay via our online form at the link below by April 6, 2018

The recipient will be notified by May 1, 2018.

http://snao.formstack.com/forms/sna_of_ohio_scholarship_app2018

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School Nutrition Association of Ohio Buckeye Service Award

Award Qualifications:

1. Have completed 25 years or more part-time or full-time permanent, uninterrupted employment in school food service as of June.
2. Be a member of SNA of Ohio and SNA.

Complete the online application by April 6th at http://snao.formstack.com/forms/sna_of_ohio_buckeye_service_award2018

The Buckeye Service Award will be presented at the Annual SNA of Ohio Conference. The awards committee encourages you to attend.

NOTE: Recipients are eligible to win this award only one time during their career.



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2018 Leadership Academy Application

Are you unsure if a leadership position is right for you?

Do you want to go from being an involved member to an engaged leader?

Do you want to sharpen your communication skills and learn how to excel as a leader?

The SNA of Ohio is offering a Leadership Academy in conjunction with the 64th Annual Conference. The academy will be held the afternoon of Tuesday, June 5, 2018 at the Sharonville Convention Center. There is no additional cost for this academy. Don't miss this excellent educational opportunity! *Space is limited – everyone must submit an application in order to attend.*

Please submit your application at the link below by April 6th.

http://snao.formstack.com/forms/sna_of_ohio_leadership_academy2018

You will receive a confirmation of attendance via email by May 1, 2018.

SNAC Bites

Nominate Someone You Admire for an SNA Award

Are you inspired by your school nutrition colleagues, friends and mentors? Nominate someone you admire for an SNA Award for the 2017-18 school year. Nominations for the Employee, Manager and Director of the Year awards are now being accepted online by SNA. Being nominated for an SNA Award is a great honor. All state, regional and national winners will be recognized at the Red Carpet Awards Ceremony at SNA's 2018 Annual National Conference in Las Vegas, Nevada.

Save the Date: SNA's Virtual Expo Launches on February 6, 2018

Get ready...SNA's Virtual Expo launches on February 6, 2018. This free, virtual trade show will be accessible to attendees from February 6 –March 16, 2018.

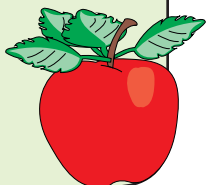
This unique experience is open to all SNA members, and it will provide access to content twenty-four hours a day, seven days a week. Going virtual allows you to visit as often as you'd like from the comfort of your own computer. A few conference highlights include:

- Virtual Exhibit Hall: Explore products and services from up to 60 exhibitors
- Learning Center: Access education sessions you may have missed from SNA's Annual National Conference in 2017
- Networking Lounge: Meet and chat with other attendees and easily exchange contact information
- Free registration opens January 2018.

Be on the lookout for the registration link on the SNA website and other Association communication outlets.

Submit Your Comments on Program Simplification!

SNA is collecting your ideas on how to simplify school nutrition program regulations. The U.S. Department of Agriculture (USDA), in a Federal Register notice posted on June 17, 2017, asked how they can remove barriers to participation in programs, and are specifically asking for your ideas on regulations, guidance documents, or policy documents that are in need of streamlining, modification, or repeal. Visit this page to submit your ideas.





2018 Industry Service Award Nomination Form

The School Nutrition Association of Ohio is seeking applicants for the 2018 Industry Service Award. This award recognizes an individual among the Child Nutrition Industry community who has demonstrated excellence in their profession during the past 12 months. The award is open to individuals at any levels of an organization who has contributed to the development and deployment of innovative products or systems which are designed to improve Child Nutrition operations, menus or enhance services. Nominations can be completed by a third-party if they feel there is a candidate that meets the qualifications. *Entries are limited to SNA of Ohio Industry Members only.

The award will be judged against five key criteria:

SNA Involvement/Promotion: has consistently met or exceeded challenging objectives to ensure the mission of SNA Ohio is recognized, and demonstrated a quality approach through personal values and working practices.

Commitment to Child Nutrition: has showcased knowledge regarding the Child Nutrition program regulations and guidelines, assisted districts with adherence with such guidelines and provided tools and resources to assist Child Nutrition staff with compliance.

Innovation: has used innovative approaches, working practices or technologies to enhance their organization and SNA of Ohio.

Role model: has provided an example to peers or colleagues of the importance Child Nutrition plays in the daily lives of students, staff and the community.

Measurable success: has delivered quantifiable benefits to their organization through involvement in the past year and can demonstrate personal development to enhance their ability to succeed in future.

Should you feel that you or another are qualified candidates for this award, please complete the application by April 6th at http://snao.formstack.com/forms/sna_of_ohio_industry_award2018. The 2018 recipient will be notified by May 1, 2018 and will be recognized at the SNA of Ohio Annual Conference in June, 2018 in Cincinnati, Ohio.

Past Recipients of this award:

- 2017 - James Bannerman - SFSPac
- 2016 - Founding IAC Members
- 2015 - Mark Buschor, Michaels & Associates
- 2014 - Jocelyn Koziara, Acosta Foodservice
- 2013 - Lincoln Yee, Asian Food Solutions
- 2012- Michelle Bott, Schwan's
- 2011 - Greg Brooks, Mascari
- 2010 - Bev Angne, J & J Snack Foods
- 2009 - Dorie Pullen, Eastside Entrees