



PUBLICATION OF THE
SCHOOL NUTRITION ASSOCIATION
OF OHIO

The Dish

SPRING 2016



June 14-17, 2016
Sheraton Suites Akron • Cuyahoga Falls, Ohio

Look for Conference Information on pages 22-28

Inside This Issue:

President's Message.....2
Legislative Action Conference 2016 and
Child Nutrition Reauthorization Update.....3
Thank You Industry Members 11
STEPS Challenge Update17
2016 Annual Conference Schedule 22-23
Annual Conference Hotel Information.....24

Conference School Registration Form 25-26
Conference Industry Member Registration Form..... 27-28
Scholarship Application31
Barbara Duncan Scholarship Application.....33
Leadership Scholarship Application.....35
MVA/MVP/MVS Application37
Scholarship Guidelines.....39

SNA OHIO
2015 – 2016
EXECUTIVE COMMITTEE

Jessica Shelly, MBA, REHS, SNS
President

Cincinnati Public Schools
2315 Iowa Ave 2nd Floor
Cincinnati, OH 45206
(513) 363-0818
shellyj@cps-k12.org

Jeni Lange
President Elect

Mentor Public Schools
4794 Highland Drive
Willoughby, OH 44094
(440) 974- 5227
lange@mentorschools.org

Stacey Bettis
Vice President

Minerva Local Schools
406 East Street
Minerva, OH 44657
(330) 868-6293
bettiss@minerva.sparcc.org

Chris Burkhardt, SNS
Secretary/Treasurer

Lakota Local Schools
6947 Yankee Rd
Liberty Twp, OH 45044
(513) 644-1163
chris.burkhardt@lakotaonline.com

Sue Whitaker

Lead Regional Director

Huron City Schools
712 Cleveland Rd East
Huron, OH 44839
(419) 433-1234 ext. 5007
Sue_Whitaker@huronhs.com

Tamara Earl, SNS

Immediate Past Pres./Nominating

Mason City SD
211 North East St.
Mason, OH 45040
(513) 336-6526
earlt@masonohioschools.com

Tracey Hogan

Executive Director

School Nutrition Assn. of Ohio
17 S. High St., Suite 200
Columbus, OH 43215
(614) 228-4725
Tracey@Assnoffices.com

The SNA of Ohio newsletter
is published three times a year.
Circulation is 1,000+.
For advertising rates call
614-228-4727.

President's Message

Jessica Shelly, MBA, REHS, SNS, President, SNA of Ohio



Wow – where has the time gone! Here we are almost at the finish line of another fabulous school year! It has been a busy year, and I hope everyone is looking ahead to recharging

and reconnecting at our annual conference this summer as SNA of Ohio *“Goes for the Gold”*. I am so proud of all our members as we have strived continued to meet the challenges of our jobs in child nutrition with courage, humor, and skill. It seems when we are at the end of our rope, instead of panic and dismay, we simply tie a knot and hang on for the ride.

By now, I'm sure many of you have heard of the Child Nutrition Reauthorization Act renewal moving through Congress. The School Nutrition Association was pleased to work collaboratively with USDA, the White House and the Senate Agriculture Committee to craft practical solutions that will help schools improve meals for students. SNA fought hard to secure a higher reimbursement rate for school meals to help schools offset the higher cost of meeting new nutrition standards. We requested funding in every discussion with Congress, the Administration and advocacy groups, and continue to push for greater support for our programs. In the absence of increased funding, this agreement addresses some operational challenges and provides school nutrition professionals critical flexibility with whole grains and sodium to help them plan healthy school meals that appeal to students. SNA fought to gain every inch of flexibility we could to help members. It was an uphill battle with more than 100 advocacy groups lobbying to block any changes, and I can assure you that SNA secured the best compromise

that could be reached. Please know that SNA continues to advocate for additional support for all of us members and their programs.

As SNA of Ohio reflects on what we hoped to achieve for our members through education, professionalism, and advocacy this past year, we also continue to move forward to continue to grow, and support our members in all aspects of their careers and leadership. I would encourage you to believe that each change from the USDA brings challenges - and opportunities. Opportunities to teach, learn, and grow as the School Nutrition Professionals that we are. Remember that simple acts that we do regularly can positively affect those around us. Compliment a coworker on a job well done, appreciate the talents of students, and spread positivity of your program to the community where you live. You make a tremendous impact on the lives of hundreds of children each day. You CAN change the public perception of school meals to reflect the nutritious and appetizing meals we know we serve through your actions and words.

In closing, it has been my honor to serve as your president the past year. I hope that during my term I have been able to make a positive impact on both the current and future of SNA of Ohio. Thank you for the opportunity to lead and for your patience as I grew in my position. This is definitely one experience I will never forget! SNA of Ohio is progressively moving forward with extremely capable leaders. I have great confidence in Jennifer Lange, as your incoming president, and I know the association will be in good hands. I would encourage any of you that may be interested in serving to run for an office. We are always looking for new and upcoming leaders across the state to bring a good balance of experience and knowledge to our association.



“As SNA of Ohio reflects on what we hoped to achieve for our members through education, professionalism, and advocacy this past year, we also continue to move forward to continue to grow, and support our members...”

Legislative Action Conference 2016 and Child Nutrition Reauthorization Update

by Rachel Tilford

SNA's 44th Legislative Action Conference was an exciting one for our group of thirty one delegates from across the state. The large group represented many types of schools and many types of industry partners working in unison to lobby for a reauthorization that will allow flexibility and greater funding for our programs.

The excitement stems from the urgency to convince our legislators to swiftly reauthorize our programs for the next five years, a process that should have been completed in September 2015. Though progress has been made in the senate side of congress with the introduction of the Improving Child Nutrition Integrity and Access Act of 2016 we still have a long way to go. This bill, which still needs to be voted on by the full senate, offers some flexibility in the area of whole grains by reducing the requirement to 80% of grains served must be whole grain rich. It also provides for a delay in the level 2 sodium targets until 2019 to allow time for a study to determine if scientific research supports the final sodium target. This bill also calls for studies into program simplification, sharing tables, and Smart Snacks in Schools regulations. To read more on the Improving Child Nutrition Integrity and Access Act of 2016 please visit <http://www.agriculture.senate.gov/imo/media/doc/WEI16005.pdf>.

Our amazing and talented group of delegates charged the hill on Tuesday, March 1, 2016. It was a busy day with appointments scheduled with all fifteen members of the house and both senators' offices. The School

Nutrition Association provided us with an excellent issue paper to discuss with the legislators and their aides.

CHILD NUTRITION REAUTHORIZATION

*Swiftly pass a robust Child Nutrition Reauthorization bill, including the Senate agreement on school meal standards, so school nutrition programs can responsibly plan for the upcoming school year.

FUNDING

*Increase the per-meal reimbursement for school breakfast and lunch by 35 cents to ensure School Food Authorities (SFAs) can afford to meet federal requirements.
*Provide 10 cents per breakfast in USDA Foods to support the School Breakfast Program.

PROGRAM SIMPLIFICATION

*Provide \$1 million for an independent study of federal reporting requirements for Child Nutrition Programs in an effort to develop a more efficient, unified and consolidated reporting system. For more information on the talking points visit SNA's website.

CELEBRATION OF SCHOOL NUTRITION HEROES!!

On Monday evening of the Legislative Action Conference our own Chris Burkhardt with Lakota Local Schools was honored by SNA as a School Nutrition Hero. Advance Pierre Foods generously hosted our school delegates to the Celebration of School Nutrition Heroes so that we could cheer Chris on as he received his much deserved and very prestigious award! We are so proud of all that Chris has accomplished!!

(See more photos on page 5)



SNA meeting with Senator Sherrod Brown.



SNA meeting with Representative Steve Chabot.

RMO

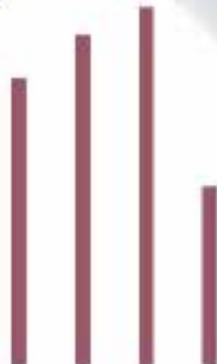
RITCHIE MARKETING INC

DRIVEN TO BE THE BEST



OUR
PERFORMANCE
SPEAKS
FOR
ITSELF

WWW.RITCHIEMARKETING.COM



Scenes from the Legislative Action Conference 2016





NUTRIENT-RICH TOMATOES IN RED GOLD® LOW-SODIUM SALSA!

Our special formulation with added tomato puree, meets the ½ cup Red/Orange Vegetable serving with just 3 oz.* compared to most 4 oz. options. Your students will love to eat this perfect R/O choice with all your Mexican entrees!

Whether scooped from a #10 can or in labor-saving 3 oz. dipping cups, Red Gold Salsa is more than a condiment when served as a vegetable. See how easy it is to add spicy variety to your Breakfast Entrees with our cost effective fruit substitute.

For more information about Red Gold's USDA Commodity Processing Program Opportunities using USDA Material Number 100332 Tomato Paste Totes or our commercially available products, contact:

- Holly McGarry, Segment Specialist–K-12 Midwest Division, Waypoint, 330.486.9464 • 734.679.7074 cell, holly.mcgarry@asmwaypoint.com
- Matthew Essner, K-12 Regional Sales Manager, Red Gold, 573.225.0386, messner@redgold.com

Visit k12tomatoes.com to request FREE samples!

* Product Formulation Statement available



Red Gold is a registered trademark of Red Gold, LLC. Elwood, IN





FOOD GROUP

NEW FUNDLES™ *Stuffed Sandwiches* Individually Wrapped Bundles of Fun & Flavor!



JTM's new Fundles™ are the perfect mash up of flavor, fun and nutrition! These whole-grain rich stuffed sandwiches are designed to help you meet the requirements of the National School Breakfast and Lunch programs. And, they are conveniently packed in ovenable film, making them perfect for any service setting including satellite operations and breakfast in the classroom.

Varieties Available:

- Egg & Cheese Fundle™
- Turkey Sausage, Egg & Cheese Fundle™
- Savory Sausage Gravy Fundle™ (Pork or Turkey)
- Fiesta Bean & Cheese Fundle™
- Fiesta Taco & Cheese Fundle™ (Veggie or Chicken)
- Beef Bar-B-Q & Cheese Fundle™

Request a free sample at www.jtmfoodgroup.com/Fundles

Let's Create Great Dishes Together!®

JTMFoodGroup.com/schools

Roger Doseck • 513.240.9465 • rogerdoseck@jtmfoodgroup.com



Rational Combi Ovens - 5 Senses Series

Senses, Recognizes, Thinks, Learns
Communicates - Don't forget -Self Cleans



Varimixer

Designed by YOU!



KODIAK



Wide bowl for greater visibility
and efficiency

Mixing, transporting,
portioning at
ergonomic height



Walk-In Coolers, Freezers

Superior insulation performance
50 year thermal warranty
48 hour express shipping program

SESCO

Call Today! 800.222.0558

Rylie Church - Southwest Ohio	513.262.5932
Jerry Franckhauser - Central & SE Ohio	614.579.8905
Charley Miller - Northeast Ohio	216.406.4198
Andrew Heney - Northwest Ohio	734.476.1401



Proudly Supports The Efforts Of SNA Of Ohio

Sysco Connects with Ohio and K-12 through:

- » Local Warehousing & Distribution
- » Local MFG's and Farmers
- » Partners with Ohio based competitively bid Co-Ops
- » State Commodity Distribution

Thank You For Your Business and Enjoy Your Summer!

SYSKO CLEVELAND 800-786-2100 | SYSKO CINCINNATI 800-326-1112 | WWW.SYSKO.COM

PROVIDING SIGNAGE AND GRAPHICS FOR OVER 15 YEARS



Let Descon create
a unique look that fits your cafeteria!



Signature Signs • Logo • Menu Boards • Nutrition Education • Food Art



Creating a great-looking space is easier than you may think!

For each custom project, you will receive a high-quality product — *and so much more:*

- On-site visit by a consultant
- Expert marketing advice
- Custom-designed artwork
- Visual presentation of the project
- Professional installation
- Portfolio with before and after photos



© Copyright Descon. All Rights Reserved.

Thank you Industry Members!

SNA of Ohio would like to thank the following industry members for participating in Industry Night at the annual OASBO Spring Seminar:

AccuTemp Products, Inc.

Acosta Sales and Marketing

AdvancePierre Foods

American Dairy Association Mideast

Descon Signage Solutions

Domino's Smart Slice

E. Ruff & Associates

Hoshizaki North Central

JTM Food Group

National Food Group

PepsiCo Foodservice

Schwan's Food Service

SESCO

Talking Rain Beverage Company

"Sparkling ICE"

Waypoint

Zink Foodservice

We appreciate your support!



A CUTTING EDGE POS SOLUTION
Designed for a school environment....

As a Nutrition Services Professional in a school environment, we understand the importance of accuracy, speed & ease of use in your cafeteria technology system.

Enter QSP4. The latest in a long line of reliable, easy to use Point of Sale applications brought to you by Esber Cash Register. QSP4 combines the stability of QSP with the latest advancements such as **Cloud Computing** and complete **Centralized Management** of your district's Point of Sale.

Quick & Easy to Use	Runs Disconnected from the Network or Server
Runs on a Windows Tablet	Fully Customizable based on District Needs
Has All Required Ohio Reports	Students can Eat at any School in the District
Consolidates School Reports	Integrates with your Student Information System (SIS)
Plus Much More!	



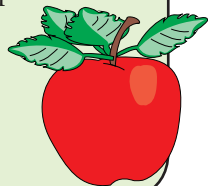
Please Call Bob Reolfi for Information
Phone: (800) 669-0792
E-mail: bobr@ecrpos.org
www.ecrpos.org

SNAC Bites

ANC 2016 San Antonio, TX:

SNA's 70th Annual National Conference (ANC) will be held July 10-13, 2016! Join more than 6,000 attendees, including school nutrition professionals, industry members and allied organization representatives at the school nutrition event of the year. Come prepared for fun, educational and thought-provoking experience in beautiful San Antonio, Texas!

Registration will open the third week of February. For more information click here: [ANC 2016 San Antonio](#).



Happy National Nutrition Month from your friends at PepsiCo Foodservice

We are committed to bringing you foods
and beverages that meet USDA
Nutritional Guidelines while putting a
smile on your Students' Faces.



Please contact your PepsiCo sales representative
for more information on our products, programs, or current incentives.



From the brand that brought you BOOK IT!®

THE FAVORITE SLICE OF THE SCHOOL DAY

Increase participation with our **A+ Pizza™** program

- Taste kids love
- Competitive price
- Unrivalled support
- Freshly prepared and delivered to your cafeteria

Serving 200+ Ohio schools. Ask your colleagues about us:
Janet at Perry in Canton, Louann at Lordstown,
Laura at Geneva, Stacey at Minerva, Tascin at Austintown

Email for details and FREE samples of NSLP and Smart Snack options at your next staff meeting:
MKSmith@Hallrich.net or LAMiller@Hallrich.net



The Pizza Hut name, logo, and related marks are trademarks of Pizza Hut, Inc. ©2016



IT'S BACK, IT'S FANTASTIC!

MORE BRANDS. MORE POINTS



EARN OVER
60,000
COOL SCHOOL POINTS!



- Seven major brands offering high-quality, K-12 relevant qualifying products
- A variety of menu options across day parts: breakfast, lunch & snack
- Cool School Points on every qualifying product PLUS 2,500 bonus points for each new product *category*
- **RECEIVE 2,500 BONUS COOL SCHOOL POINTS** for each **NEW Cafe Fantastic** product *category* purchased in 2015-16*
- Qualifying Purchase Dates: July 1, 2015 - June 30, 2016.

* Minimum 10 cases from each participating manufacturer; qualifying products are subject to change without notice.

Look for recipes and promotion details at CoolSchoolCafe.com/Fantastic



2,500 Bonus Points will be rewarded to districts that begin purchasing qualifying promotion product(s) from Fantastic manufacturers' qualifying product categories during the 2015-16 school year AND did not purchase Cool School Cafe® qualifying products from that same manufacturer during the previous school year. To participate, mail purchase verification in the form of a distributor invoice or velocity report to: Cool School Cafe, PO Box 535 Becker, MN 55308 or e-mail support@CoolSchoolCafe.com. Purchase verification must be postmarked by July 22, 2016. Bonus points will be deposited into valid district accounts only. Qualifying products are subject to change without notice. © 2015 Real Cool Synchrony, Inc.



WAYPOINT

For more information, please contact your Waypoint Sales Representative

Holly McGarry
(734) 679-7074

holly.mcgarra@asmwaypoint.com

Michael Luch
(734) 679-7090

michael.luch@asmwaypoint.com

Waypoint • 13521 Prestige Place • Tampa, FL 33635 • (888) 551-5777 • www.asmwaypoint.com

Look What's Cookin' with WB Marketing



- ◆ Live demonstration of equipment
- ◆ Chef support
- ◆ Continuing education opportunities for RD's and Dietary Managers
- ◆ Free equipment analysis
- ◆ Free water usage audit with recommendations
- ◆ Assistance with equipment specification



For all your equipment needs, Contact :

Amy Collins, RD, Business Development Specialist amy@wbmarket.net 440-384-7523

Crell Johns, Business Development Specialist crell@wbmarket.net 330-204-2496

THE SPORTS NUTRITION EDGE



**YOU'VE TRAINED,
YOU'VE PRACTICED,
YOU'VE PLAYED.
NOW FUEL UP.**

As an athlete, you don't need extra vitamins, minerals or supplements — you just need to eat the right things. Eating a variety of nutrient-rich foods from all five food groups will give you the energy you need every day.

AFTER YOUR EVENT >>>>

Rehydrate with a beverage rich in carbohydrates and electrolytes such as lowfat or fat free chocolate milk (or lactose-free chocolate milk) – *chocolate milk has a carb: protein ratio of 3:1, is a good source of potassium, and has a moderate amount of sodium*



VISIT DRINK-MILK.COM >>>>

Download student athlete resources, reviewed by registered dietitians with expertise in sports nutrition.



FUEL UP
WITH CHOCOLATE MILK

STEPS Challenge Update



Congratulations to our Recent Winners!!

- October**—Lisa Latine—Mentor Public Schools—
- November**—Louise Easterly—Kettering City Schools—
- December**—Loletha Neal—Cincinnati Public Schools—
- January**—Cheryl Clark—Covington Exempted Village Schools—

Congratulations Ohio!!

So far, our winning streak is unbroken!! We have won **ALL** 5 months of challenges!!
Keep up the good work!

We still have a few more challenges so if you aren't signed up yet, come join the fun! Each month the **STEPS** Challenge focusing on something a little different to give us new ideas for health and well being. You can join the **STEPS** Challenge at www.snaohio.org and choose the **STEPS** icon on the left side of the page.

Something a little different this year...

For the 2015-2016 Challenge, prizes will be given away at the end of **ALL** challenges, instead of monthly.

Anyone who enters points for **at least one** challenge is eligible to win.
Check out the prizes on the **STEPS** Challenge website.

FUN AND TASTY,
EASY AND CHEESY,
OUR NEW LUNCH OPTION
MAKES KIDS HAPPY.



2 OZ EQ GRAIN &
2 OZ EQ MA



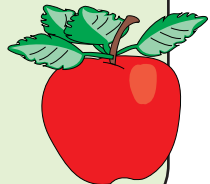
SNAC Bites

Registration Coming Soon:

Registration will be opening soon for the following hot topics!

- Wed, April, 6, 2016: Best of #SNIC16 Series: Going' Mobile
- Wed, April 27, 2016: Best of #SNIC16 Series: Generation Z: The next generation

All webinars are held at 2pm Eastern Time (1pmCT/Noon MT/11am PT). For more information and to access the webinar archive, please visit schoolnutrition.org/Webinars.



EQUIPMENT BUILT TO LAST

A Warranty That Proves It!

**SPECIAL
K-12 SCHOOL
WARRANTY**

Why do we back our Evolution steamers with a better warranty?

Because we build them better!
We have a lot of confidence in the quality and workmanship that goes into each Evolution steamer we build. So much confidence, that we offer an industry-leading school warranty program.

- 2 Full Year's Parts**
- 2 Full Year's Labor**
- Lifetime Service & Support**

Peace of Mind **Proud Partners**

AccuTemp's school warranty gives you the added peace of mind against unforeseen service and repairs. You'll always have full factory support until the day the steamer dies (and believe us, that's a very long time).

Here for you when you need us, and for when you don't. Our service department is available seven days a week from 7:00a.m. to 7:00p.m. eastern standard time.



800-210-5907
www.accutemp.net



**YOUR LUNCH LINE
WILL STRETCH**

**FURTHER
THAN OUR
CHEESE.**

80%
OF OUR CUSTOMERS REPORT
**INCREASED
PARTICIPATION
WITH SMART SLICE.**

To learn more, contact:

800-810-6633 

schoollunchinfo@dominos.com



Program available at participating locations nationwide. © 2016 Domino's IP Holder LLC. Domino's®, Domino's Pizza® and the modular logo are registered trademarks of Domino's IP Holder LLC.

New from Keebler® Whole Grain



NEW! Keebler® Disney Frozen!™ Cinnamon Grahams - Delicious, whole grain rich cinnamon grahams made in fun Elsa, Anna and Olaf shapes. 2 packaging designs in one case (Olaf; Elsa and Anna). Provides a good source of calcium and Vitamin A. Buy American compliant. Smart Snack compliant. Meets 1 ounce grain equivalent.
Item # 30100-11237 // Case Pack: 210 ct / 1.06 oz

New from Kellogg's® Cereal Whole Grain



NEW! Kellogg's® Disney Frozen!™ Cereal – Whole grain rich cereal with snow and ice crystal shaped marshmallows. 2 packaging designs in one case (Olaf; Anna and Elsa). Contains 9 grams of sugar and 3 grams of dietary fiber per serving. Low-fat and an excellent source of 8 vitamins and minerals. Packaged in a convenient, on- the-go pouch. No high fructose corn syrup. Buy American compliant. Smart Snack compliant. Meets 1 ounce grain equivalent.
Item # 38000-14633 // Case Pack: 96 ct / 1 oz

New from Sunshine Cheez-It® Whole Grain



NEW! BULK Cheez-It® Made With Whole Grain Original Cheddar Crackers – Whole grain rich baked snack cheese cracker made with real cheese. Contains no artificial colors and no high fructose corn syrup. Buy American compliant. Smart Snack compliant.
Item # 24100-10971 // Case Pack: 48 oz / 3 lbs

- 29 crackers = 1.5 oz grain equivalent; Approximately 48 – 1.5oz grain servings/case
- 20 crackers = 1 oz grain equivalent; Approximately 64 – 1oz grain servings/case

New from Kellogg's® Rice Krispies Treats® Whole Grain



NEW! Rice Krispies Treats® Chocolate Chip Made with Whole Grain – Chocolatey Chip crispy marshmallow squares made from puffed, oven-roasted whole grain rice cereal. Whole grain first ingredient. Only 11 grams of sugar per serving. No high fructose corn syrup. Buy American compliant. Smart Snack compliant. Meets 1 ounce grain equivalent.
Item # 38000-14567 // Case Pack: 80 ct / 1.59 oz



AVAILABLE NOW-NEW! Rice Krispies Treats® Mini Squares Made with Whole Grain – Crispy marshmallow squares made from puffed, oven-roasted whole grain rice cereal. Whole grain first ingredient. No high fructose corn syrup. Buy American compliant. Smart Snack compliant. Meets 0.25 ounce grain equivalent.
Item # 38000-14540 // Case Pack: 600 ct / 0.42 oz

*The items and information on this list are still considered to be pending and have not been finalized. Information is subject to change.



Stringent doesn't have to describe your menu options.

We appreciate the additional responsibilities school nutrition programs have taken on. And we understand the challenge of keeping kids interested in health-conscious menu items.

Foothill Farms® Flavorwise™ is here to help. Our sauces, seasonings, dressings and gravies are specially formulated to taste great while addressing sodium and fat. And their easy prep and versatility will seriously expand your menu. So, now you have a partner in your kitchen to help nourish bodies... and even the most picky minds.

Recipe Spotlight:



CILANTRO LIME RANCH

Simply add fresh cilantro and lime juice to Foothill Farms® Ranch dressing for a tangy dip to top a salad or pair with sweet potato fries.



FLAVORWISE™
Smart Options for Healthier Living



Foothill FARM S®
Versatility is Delicious.

© 2016 Kent Precision Foods Group Inc. Foothill Farms is a registered trademark and Flavorwise is a trademark of Kent Precision Foods Group, Inc.

SNA of Ohio 62nd Annual Conference

Go For The Gold!

June 14-16, 2016 • Sheraton Suites Akron Cuyahoga Falls & The John S. Knight Center

Get ready to "Go for the Gold" at SNA of Ohio conference for 2016! Our entire conference is dedicated to all of us that work hard each day to hit the gold standard in all areas of our professional and personal life. We have lined up an outstanding group of breakout sessions all designed with your professional development needs in mind. As we spend our days educationally an Evening Event that will stand out is going by rail through the beautiful Cuyahoga Valley on the train while we enjoy appetizers and refreshments touring this beautiful national park. If you are looking for inspiration and a pick me up then you don't want to miss our renowned speakers David Meinz who will bring light and energy with his motivation on "How to Celebrate 100 Birthdays" and Matt Booth that will give us all a kick start on "What's the Value of Your Attitude?" No one will want to miss a chance to talk to our great industry partners as we all journey to the Annual Food Expo at the beautiful John S. Knight Convention Center. Get a head start on what will be showing up on your plate next year. Don't miss this year's exciting conference. I'm "Going for the Gold", and I hope all of you will join me!

Jeni Lange

2016 SNA Annual Conference Committee Chairperson



SNA of Ohio Schedule of Events

Please note the following deadlines. To attend pre-cons and/or the train event, you MUST register by the deadlines indicated. You may register now and pay later to meet these early deadlines. Payment can be mailed to the SNA of Ohio Offices to arrive by June 2nd by selecting the check or purchase order option. Or, you may register and pay now with credit card.

- April 26th – deadline to register for the train event
- May 2nd – deadline to submit your future leader application (see schedule for submission info.)
- May 6th – deadline to register for pre-cons.

CEU Information:

SNA's Certificate in School Nutrition and School Nutrition Specialist (SNS) Credential are aligned with USDA Professional Standards. For more information, visit www.schoolnutrition.org/certificate.

Annual training for USDA Professional Standards counts toward continuing education requirements for maintaining SNA certificate and credentialing status.

1 SNA Continuing Education Unit (CEU) = 1 hour of training for USDA Professional Standards

TUESDAY, JUNE 14, 2016

PRE-CONFERENCE COURSES

8:00 a.m. – 5:00 pm

Food Safety in Schools (8 hours)
Certification Level 1 Core Requirement
\$50 (includes lunch and materials)

Food Safety in Schools is the updated version of Serving It Safe. It is designed to provide school nutrition employees with up-to-date information on food safety. This training contains lessons and activities which allow participants to be actively involved in learning the food safety concepts needed to prepare and serve food safely and to keep school nutrition facilities safe and sanitary. The chapters cover topics such as: food safety, prevention of foodborne illness, basics of microorganisms, how to keep a clean and sanitary school nutrition facility, process for foodborne illness prevention, and food safety programs in schools. **Registration required by May 6th.**

8:00 a.m. – 12:00 p.m.

Inventory Management and Tracking (4 hours)
\$35 (includes lunch and materials)*

Inventory Management and Tracking takes a systems approach to inventory control by looking at all functions related to inventory management from the procurement process through the service of meals. The individual school nutrition program is part of a large supply chain that starts at the farm and ends with consumption of food and disposal of waste.

Information about traditional inventory management practices designed for efficiency and cost control as well as newer inventory management practices such as inventory tracking required for responding to inventory control, food traceability, best practices in inventory control, standard operating procedures, and responding to recalls and food emergencies. **Registration required by May 6th.**

1:00-5:00 p.m.

Utilizing the Cafeteria as a Classroom (4 hours)
\$35 (includes lunch and materials)*

The school cafeteria can easily be the largest classroom on a school campus. It provides a valuable venue where school nutrition professionals can assist teachers and parents in encouraging children to make wise food choices that will contribute to a healthy lifestyle. This course is designed to provide school nutrition professionals with the tools and resources that will enable them to develop and enhance a school nutrition program that will be recognized as an integral part of the education system. **Registration required by May 6th.**

***If you wish to register for BOTH 4 hour pre-conference courses, the discounted fee is \$50 per person.**

1:30-4:30 p.m.

SNA of Ohio Leadership Academy, led by Nancy Rice, Former President, SNA

A favorite recognized leader and valued school nutrition director Nancy Rice has for years been long considered the leader of leaders. Her expertise in providing guidance to anyone that aspires to achieving a role in leading a group will inspire and provide useful information as you begin your journey as a future leader. This workshop is recommended for anyone that is an incoming chapter president or desires to move ahead as a board member for SNA. Class size is limited so please register early for this great workshop. **(No charge. Pre-registration required by May 2nd and includes lunch. Application is located in the Spring Dish Newsletter, or email Tracey Hogan at tracey@assnoffices.com for an application.)**

6:00-10:00 p.m.

SNA of Ohio Board of Directors Meeting/Dinner
Current and incoming board members – invitation only.

WEDNESDAY, JUNE 15, 2016

8:00-9:00 a.m.

Conference Hostess Training
Invitation only (includes breakfast)

9:00-10:00 a.m.

Conference Opening Snack

10:00-11:15 a.m.

Welcome and Opening Session – How to Have 100 Birthdays

Presenter: David Meinz

This keynote speaker will share surprisingly simple steps to live a long and healthy life. The message will focus on living life to the fullest with maximum energy and health. Add years to your life and life to your years by enjoying our opening keynote message.

11:15-11:30 a.m.

Conference Snack Break

11:30-12:30 p.m.

BREAKOUT SESSIONS

1. SNS Preparation

Presenters: Chris Burkhardt, SNS, Lakota Local Schools; Tamara Earl, SNS, Mason City Schools; Jessica Shelly, MBA, REHS, SNS, Cincinnati Public Schools

Join us for this panel led by those that mastered the test. This Q&A session is designed to be a quick overview on helpful tips to pass the SNS credentialing exam. Don't miss this opportunity to ask questions and receive advice on how to best prepare for this credentialing exam.

2. Writing Menus that MEET, that Students will EAT!

.5 hour 1100 CEU (Menu Planning) and .5 hour CEU 2230 (Maintaining Food Quality and Appearance)

Presenter: Maureen Pisanick, RDN, LD, Chief Nutrition Officer, Pisanick Partners LLC

Finding the balance between creativity and practicality, and efficiency in menu development and implementation is a challenge, whenever achieved the results are increased participation AND productivity. A win-win when student happiness matches staff happiness! What's the secret to success? Attend this session to find the strategies to success!

3. HACCP – Creating a Customized Plan for Your District

1 CEU 2610 (HACCP)

Presenters: Andrew Harris, R.S., and Lynle Hayes, Summit County Public Health

When was the last time you reviewed your HACCP policy to ensure it was up to date? Does your staff understand the all the aspects of working with this plan for food safety? What's new in that must be updated in our plan and how is this policy reviewed? Attend this breakout for the answers.

4. Earning a Gold Medal in PR

1 CEU 4120 (Program Promotion)

Presenter: JoAnne Robinett, MSA, SNS, America's Meal

What does it take to medal in Public Relations? Just as an athlete prepares and trains for competition, you and your district need a plan for success. Tips, Tools and Handouts for managing information about your program will be provided here.

12:45-2:15 p.m.

Annual Awards Luncheon

Join us for a wonderful lunch and to celebrate SNA of Ohio's 2016 Award and Scholarship winners, Chapter Presidents from around the state, and Industry who support and assist the SNA of Ohio!

AFTERNOON BREAKOUT SESSIONS

2:30 – 3:30 p.m.

1. Education About Retiring (Repeated on Thursday)

Presenter: Erin Knight, School Employee Retirement Systems

Who wants to retire? How much do I need to make ends meet? What do I need to know before I make my decision on retirement? If you are thinking about retiring this year or within the next five years you will want to attend and hear from an expert.

2. Putting Wellness First: Ways to Construct a Good Wellness Policy

1 CEU 3230 (Healthy School Environment)

Presenter: Jocelyn Toney, MPH, Field Coordinator, Action for Healthy Kids

Join us for this session that assists districts with updating their Wellness Policies from experts that will share their strategies to create a working document you can use. Come take an in-depth look at wellness policy language related to nutrition and physical activity as well as implementation strategies. Learn how other Ohio schools and districts used the WellSAT tool and other tools that strengthened their policy language. Get advice on how to create a policy that will put your district ahead.

2:30 – 4:00 p.m.

1. Administrative Review – Everything You Need to Know and How to Survive

1.5 CEU's 3260 (Administrative Review)

Presenter: Brigitte Hires, PhD, RD, LD, Assistant Director Ohio Department of Education

Brigitte will be joined by Consultants and District Directors who have gone through the AR review. This group of experts will educate us on everything that we need to know to be prepared.

2. State Commodities, Direct Diversion, and Purchasing Groups – How to Maximize Your Bid

1.5 CEUs 1170 (USDA Food .5 hour), 2410

(Product Specifications .5 hour), and 2420 (Bid Solicitation and Evaluation. 5 hour)

Presenters: Diane Cordle, Program Administrator of State Commodities, Ohio Department of Education; Holly McGarry, Advantage Waypoint; Stas Georgiadis, Advanced Purchasing Cooperative

What is the new with the state commodity program? Are there advantages to state

processed commodities? If I want to try Direct Diversion what kind of finished foods can I obtain? How can I maximize using a bid company to save money on purchased food? This is a panel workshop with both state experts, diversion, and bid company experts to assist you on understanding how to get the biggest bang for your buck.

3:30-5:15 p.m.

Dinner on your own

Visit the registration desk for local restaurant options, including the Sheraton's onsite restaurant "Beau's on the River."

5:30 p.m.

Board Shuttles at Sheraton to Train Station

Meet the hotel front entrance.

6:30-8:30 p.m.

Cuyahoga Scenic Railroad Train Ride

Join your SNA of Ohio colleagues for a scenic train ride and a great social opportunity! The Cuyahoga Valley Scenic Railroad is one of the oldest tourist excursion railways in the country and runs through the heart of the Cuyahoga Valley National Park. Heavy appetizers and beverages will be available. **Pre-registration is required for this event by April 26th.**

8:30 p.m.

Board Shuttles at Train station back to Sheraton

9:00 – 11:00 p.m.

Industry Advisory Council (IAC) Reception

Join us at the Sheraton, Hospitality Suite 227, for more networking at a cocktails and dessert reception hosted by the SNA of Ohio Industry Advisory Council! **Please be sure to RSVP for this event on your registration form.**

THURSDAY, JUNE 16, 2016

7:00-8:00 a.m.

Annual Business Meeting Breakfast

Join us for breakfast and our annual business meeting, including installation of officers!

8:00-9:00 a.m.

General Session - What is the Value of Your Attitude?

1 CEU – 3400 (Human Resources Management)

Presenter: Matt Booth

The old saying is that "attitude is everything" - is that true? Matt's message will give you the information to believe that Attitude is the START of everything! This program will leave you knowing that being positive as often as possible helps you be more successful at what you do.

9:15-10:15 a.m.

BREAKOUT SESSIONS

1. Chase Your Dream

1 CEU - .5 hour CEU 4110 – (Strategic and Marketing Plans) .5 hour CEU 4140 (Communication Skills)

Presenter: Matt Booth

How many goal seminars, books, and webinars have you reviewed to find you cannot sustain any of it? Ask anyone where they are going and how to they plan to get there and chances are they don't know. This breakout will provide information on how to take control of your personal and professional life – attitude, time management, health and fitness, ways to communicate, and finances with how to create a plan to obtain your dreams.

2. Education About Retiring

Presenter: Erin Knight, School Employee Retirement Systems

Who wants to retire? How much do I need to make ends meet? What do I need to know before

I make my decision on retirement? If you are thinking about retiring this year or within the next five years you will want to attend and hear from an expert.

3. Achieving Mental Wellness

1 CEU 3450 (Employee Health, Safety, and Wellness)

Presenter: Vaia Lappas-Gilchrist, M.Ed., CHWC, DTR, CWW, Wellness Coach/Exercise Physiologist, Lake Hospital Systems

We all have stressful lives and overwhelming days filled with obligations and little time to accomplish it all. Learn to give your mind a break and find time to destress in this breakout with tips from experts that know how to relax and give yourself some peace of mind. This workshop is for everyone that feels brain overload.

4. You...Only More Professional

1 CEU 4130 (Customer Service)

Presenter: JoAnne Robinett, MSA, SNS, America's Meal

Professional behavior and attitudes often play an important role in who gets hired, trained and promoted, stop by this session designed for managers and employees to pick up useful tips.

5. Navigating the Needs of Children with Special Diets

1 CEU 1160 (Special Diets)

Presenter: Liz Solomon MS, RD, LD, Education Program Specialist, Ohio Department of Education Office for Child Nutrition

Whether the issue is food intolerance or a food allergy means the difference between making sometimes easy adjustments to accommodate a student and having a total menu substitution. If your district doesn't make any special diet considerations are you losing valuable meal counts that you may be easily able to accommodate? Do you need a published guideline for accommodations? This and much more will be the focus of this breakout.

10:15-10:30 a.m.

Conference Snack Break

10:30 – 11:30 a.m.

General Session – Ohio Department of Education Update

Presenter: Brigitte Hires, PhD, RD, LD, Assistant Director, Ohio Department of Education

The Ohio Department of Education, Office for Child Nutrition will provide an update on important information that you won't want to miss!

11:45 a.m.

Board Shuttles to School Nutrition Expo at the John S. Knight Center

Meet at the hotel front entrance.

12:30-3:30 p.m.

Annual School Nutrition Expo

Always a highlight of the conference, this year's show will include the newest products, equipment, and services available to school nutrition personnel! Don't miss what's hot in 2016!

4:00 - 6:30 p.m.

Conference Small Bites and Beverage Closing Reception/Live Raffles

Be sure to stay for our closing reception for one last opportunity to network socially - and for your chance to win during our LIVE raffles! Be sure to visit the Raffle/Auction room to purchase your basket, industry purse, and 50/50 raffle tickets. We will also have tickets available at the reception for purchase until the live raffles begin. Also, new this year, SNA of Ohio is sponsoring a grand prize IPAD Air 2 as our final raffle item! We will draw from names of all who registered for the conference, and you must be present to win the grand prize raffle!

Annual Conference Hotel Room Information



Rooms are blocked at Sheraton Akron Cuyahoga Falls for the nights of June 13-16, 2016. To reserve your room, call 800-325-3535 by May 14th and be sure to reference the SNA of Ohio Annual Conference to receive the discounted rate of \$139.00 single and double. Onsite complimentary parking is available.

You may also make your reservation online by May 14th at <https://www.starwoodmeeting.com/Book/sna2016>.





SNA of Ohio's 62nd Annual Conference Registration Form

Registration is available online via credit card, check, or purchase order!

*Register directly at
https://snao.formstack.com/forms/confregatnd_2016*

*Please note that this registration form is for school district employees only. If you are an industry member that would like to register to attend the conference, please register directly at
https://snao.formstack.com/forms/2016_conf_reg_ind.*

If you prefer to register by mail with check payment, please complete the below and mail with your payment. If you will require an invoice to submit a purchase order, please use our online registration form at the link above – an invoice will be generated and emailed to you via our online system. Thank you!

Registration fees – please select one below (all scheduled meals and social events are included with your registration):

- \$175 – Full Conference EARLY BIRD SPECIAL RATE through May 23, 2016
- \$200 – Full Conference Rate May 24 – June 2, 2016
- \$75 – Thursday only
- \$75 – Full Conference Rate – Students and Retirees (must register by May 23rd)

Full Conference Onsite registration only after June 2nd - \$225 onsite registration fee

Part 1: Contact Information – one registration form per person, please.

Name _____

Title/Position _____

School _____

Address _____

City/State/Zip _____

Phone _____

Email _____

- Check here if you are SNS.
 - Check here if you are certified SNA Level 1, 2, or 3.
 - Please check here if you have any dietary or disability-related needs that require special accommodation such as food allergies, or vegetarian meals. Please provide details below.
-

Part 2: Pre-Conference Courses

These are optional. Registration is required by May 6th. Please select one option below.

- Food Safety in Schools (8 hours) – Tuesday, June 14th – 8:00 a.m.-5:00 p.m. - \$50 (includes lunch and materials)
- Inventory Management and Tracking (4 hours) – Tuesday, June 14th – 8:00 a.m.-12:00 p.m. - \$35 (includes lunch and materials)
- Utilizing the Cafeteria as a Classroom (4 hours) – Tuesday, June 14th – 1:00 p.m.-5:00 p.m. - \$35 (includes lunch and materials)
- Both 4 Hour Pre-Conference Courses (8 hours) – Tuesday, June 14th – 8:00 a.m.-5:00 p.m. - \$50 (includes lunch and materials)

Part 3: Meals/Options Event Selections

All events (excluding the pre-conference events above) are included with your registration. Please indicate below which events below you will attend.

- I will attend the Wednesday Awards Luncheon.
- I will attend the Wednesday evening Cuyahoga Valley Train Event **(Please note that you must submit your registration no later than April 26th to register for this event.)**
- I will attend the Wednesday evening IAC reception.
- I will attend the Thursday Breakfast/Business Meeting.
- I will attend the Thursday Conference-Ending Reception/Live Raffles Event.
- I would like to have shuttle service to/from the Thursday School Nutrition Expo.

Part 4: Breakout Session Selections

Please select your preferred breakout for each time slot below so that we can plan room sizes accordingly. If you will not attend any breakouts during a specific time slot, please select N/A.

Wednesday, 11:30 a.m.:

- | | |
|---|---|
| <input type="checkbox"/> SNS Preparation | <input type="checkbox"/> Earning a Gold Medal in PR |
| <input type="checkbox"/> Writing Menus that MEET, that Students will EAT! | <input type="checkbox"/> N/A |
| <input type="checkbox"/> HAACP – Creating a Customized Plan for Your District | |

Wednesday, 2:30 p.m.:

- | | |
|---|--|
| <input type="checkbox"/> Education About Retiring | <input type="checkbox"/> State Commodities, Direct Diversion, and Purchasing Groups – and How to Survive |
| <input type="checkbox"/> Putting Wellness First: Ways to Construct a Good Wellness Policy | <input type="checkbox"/> N/A |
| <input type="checkbox"/> Administrative Review – Everything You Need to Know and How to Survive | |

Thursday, 9:15 a.m.:

- | | |
|--|--|
| <input type="checkbox"/> Chase Your Dream | <input type="checkbox"/> You...Only More Professional |
| <input type="checkbox"/> Education About Retiring | <input type="checkbox"/> Navigating the Needs of Children with Special Diets |
| <input type="checkbox"/> Achieving Mental Wellness | <input type="checkbox"/> N/A |

Part 5: Additional Function Admissions – purchase is required by May 23rd.

Select the number of tickets for which you would like to purchase admissions. Please note: One (1) admission for each social event is included with your full registration. If you purchase additional admissions, you may bring that number of guests to the events selected.

- Additional admissions to the Wednesday Awards Luncheon - _____ tickets at \$50 each
- Additional admissions to the Wednesday Cuyahoga Valley Train Event and IAC Reception - _____ tickets at \$50 each **(Must purchase by April 26th.)**
- Additional admissions to the Thursday Breakfast/Business Meeting - _____ tickets at \$25 each
- Additional admissions to the Thursday Conference-Ending Reception/Live Raffles Event - _____ tickets at \$20 each

Part 6: Payment

Amount Due \$ _____

Method of Payment:

- Check – Make payable to SNA of Ohio and mail by June 2nd to: SNA of Ohio, 17 S. High Street, Suite 200, Columbus, OH 43215.
- Purchase Order (If you require an invoice, please register online only, and an invoice will be emailed to you.)
- Credit Card (please register online only with credit card payment).

Please note the following deadlines. To attend pre-cons and/or the train event, you MUST register by the deadlines indicated. You may register now and pay later to meet these early deadlines. Payment can be mailed to the SNA of Ohio Offices to arrive by June 2nd by selecting the check or purchase order option. Or, you may register and pay now with credit card.

- April 26th – deadline to register for the train event.
- May 2nd – deadline to submit your future leader application (see schedule for submission info.)
- May 6th – deadline to register for pre-cons.



SNA of Ohio's 62nd Annual Conference Industry Member Registration Form

Registration is available online via credit card, check, or purchase order!

Register directly at

https://snao.formstack.com/forms/2016_conf_reg_ind

There is no charge if you are registering to attend conference educational sessions only. You may also use this form to register for conference social events at an additional charge.

Please note: If you are Platinum Industry Member, you receive two complimentary conference registrations. Each person should submit this form to register. Platinum members also receive a complimentary full-page ad in the conference program. Information about your ad will be emailed to your membership contact on file by Tracy Barker from the SNA of Ohio offices. If you have ad questions, please email Tracy at tbarker@assnoffices.com.

Online registration is encouraged; however, if you prefer to register by mail, please complete the below and mail with your payment- must be received by May 23rd. Thank you!

Part 1: Contact Information.

Name _____

Title/Position _____

Organization _____

Address _____

City/State/Zip _____

Phone _____

Email _____

- Check here if you are SNS.
- Check here if you are certified SNA Level 1, 2, or 3.
- Please check here if you have any dietary or disability-related needs that require special accommodation such as food allergies, or vegetarian meals. Please provide details below.

Part 2: Pre-Conference Courses

These are optional. Registration is required by May 6th. Please select one option below.

- Food Safety in Schools (8 hours) – Tuesday, June 14th – 8:00 a.m.-5:00 p.m. - \$50 (includes lunch and materials)
- Inventory Management and Tracking (4 hours) – Tuesday, June 14th – 8:00 a.m.-12:00 p.m. - \$35 (includes lunch and materials)
- Utilizing the Cafeteria as a Classroom (4 hours) – Tuesday, June 14th – 1:00 p.m.-5:00 p.m. - \$35 (includes lunch and materials)
- Both 4 Hour Pre-Conference Courses (8 hours) – Tuesday, June 14th – 8:00 a.m.-5:00 p.m. - \$50 (includes lunch and materials)

Part 3: Registration Selections – registration/purchase is required by May 23rd.

Select below. Please select the number of tickets for which you would like to purchase admissions. Please note: If you purchase multiple admissions, you may bring that number of guests to the events selected (there are no event tickets).

- I am a Platinum Member registering for ALL conference sessions and events, excluding pre-conference (no charge). **Please note that if you would like to include registration for the Cuyahoga Valley Train event, your registration must be received by April 26th.**
- I will attend conference educational sessions only (no charge).
- Admission to the Wednesday Awards Luncheon - _____ tickets at \$50 each
- Admission to the Wednesday Cuyahoga Valley Train Event - _____ tickets at \$50 each **(Must purchase by April 26th.)**
- I will attend the Wednesday IAC Reception (no charge).
- Admission to the Thursday Breakfast/Business Meeting - _____ tickets at \$25 each
- Admission to the Thursday Conference-Ending Reception/Live Raffles Event - _____ tickets at \$20 each

Part 4: Breakout Session Selections

Please select your preferred breakout for each time slot below so that we can plan room sizes accordingly. If you will not attend, please select N/A.

Wednesday, 11:30 a.m.:

- SNS Preparation
- Writing Menus the MEET, that Students will EAT!
- HAACP – Creating a Customized Plan for Your District
- Earning a Gold Medal in PR
- N/A

Wednesday, 2:30 p.m.:

- Education About Retiring
- Putting Wellness First: Ways to Construct a Good Wellness Policy
- Administrative Review – Everything You Need to Know and How to Survive
- State Commodities, Direct Diversion, and Purchasing Groups – How to Maximize Your Bid
- N/A

Thursday, 9:15 a.m.:

- Chase Your Dream
- Education About Retiring
- Achieving Mental Wellness
- You...Only More Professional
- Navigating the Needs of Children with Special Diets
- N/A

Part 5: Payment

Amount Due \$ _____

Method of Payment:

- Check – Make payable to SNA of Ohio and mail by June 2nd to: SNA of Ohio, 17 S. High Street, Suite 200, Columbus, OH 43215.
- Purchase Order (If you require an invoice, please register online only, and an invoice will be emailed to you.)
- Credit Card (please register online only with credit card payment).

Please note the following deadlines. To attend pre-cons and/or the train event, you MUST register by the deadlines indicated. You may register now and pay later to meet these early deadlines. Payment can be mailed to the SNA of Ohio Offices to arrive by June 2nd by selecting the check or purchase order option. Or, you may register and pay now with credit card.

- **April 26th – deadline to register for the train event.**
- **May 2nd – deadline to submit your future leader application (see schedule for submission info.)**
- **May 6th – deadline to register for pre-cons.**



Rizwitsch

SALES, LTD.

Trust Rizwitsch for Foodservice Excellence

Knowledgeable
Dependable
Achievable
Rizults

Making Menus Kids Love



In Central-Northern OH Markets

Contact: Pam Reitz

Phone: 330-858-2519

Email: preitz@rizwitsch.com

In Central-Southern OH Markets

Contact: Cynthia Faccenda

Phone: 937-840-8894

Email: cfaccenda@rizwitsch.com

YOUR MENU. YOUR CALL. THEIR FAVORITES.

BIG DADDY'S® PRIMO Pizza. *It's a cut above the rest.*

Now available pre-sliced for your convenience!

Big
daddy's®



©2016 Schwan's Food Service, Inc. All Rights Reserved.

Add BIG DADDY'S® Primo Pizza to your menu today:
1-888-554-7421 or schwansfoodservice.com/k12foodservice



The SCHWAN
FOOD COMPANY
SCHWAN'S FOOD SERVICE, INC.

**Application
Must be received by
May 1, 2016**



SCHOLARSHIP APPLICATION

Each year, SNA of Ohio presents \$500 scholarships to those individuals who strive to educate themselves for the betterment of school food service. The scholarship may be used towards certification or credentialing or other professional development. Are you one of those individuals? If so, please visit http://snao.formstack.com/forms/sna_of_ohio_scholarship_application to apply online. You may also complete application below in its entirety, and submit by May 1st to: SNA of Ohio Scholarship, 17 South High Street, Suite 200, Columbus, OH 43215 or fax to 614.221.1989.

Name _____ Phone _____

Address _____

Email _____

Are you currently employed in school nutrition? ___ Yes ___ No

Are you currently an SNA member? ___ Yes ___ No Membership number _____

Are you currently SNA Certified/Credentialed? ___ Yes ___ No _____

What chapter of SNA of Ohio do you belong? _____

Present Employer _____

Address _____

Position _____ Date Employed _____

Any family members in SNA of Ohio? ___ Yes ___ No If so, whom? _____

Do you plan to work in school nutrition? ___ Yes ___ No

How did you learn about the SNA of Ohio Scholarship?

What type of course(s) or major are you planning to enter and where? _____

How will this scholarship help you to reach your academic goal? _____

If you require more space, attach separate sheet if necessary.

If you are a high school student, please complete this section:

Name of High School _____ Graduation Date _____

Please list reference: (Letter of recommendation encouraged, but optional)

Name _____ Position _____ Phone # _____

COMMODITY BEEF PRODUCTS KIDS LOVE



NEW ITEM!
Fully Cooked Sliced Beef
(68141100141)



NEW ITEM!
Mini Two Pepperjack Cheeseburgers
on Whole Grain Bun (6812369123)



NEW ITEM!
Beef Sausage on a Whole Grain Bun
(6814369143)

AdvancePierre® Food's award-winning R&D department has created a variety of delicious CN labeled commodity beef products that are student tested and approved. Discover our All-Beef Patties in a variety of portion sizes, forms and flavor profiles or expand your menu with versatile Fully Cooked Sliced Beef or Beef Crumbles. With over 30 years of commodity experience, we are the experts.



Lisa Wright
(734) 776-4132
lisa.wright@advancepierre.com
www.APFk12.com

110215CG1 ©2015 AdvancePierre Foods

*Commodity processed item code



The
RED/ORANGE vegetable
that kids prefer!

Made in
Abron, Ohio



Contains 100% vegetable juice that credits as a red/orange vegetable serving toward child nutrition meal pattern requirements.



For more information call Rizwitsch Sales

www.juice4u.com

513-563-1222



Metro's **NEW** breakfast cart.



Contact E. Ruff & Associates
for more information 1 (800) 788-8196



Because a great lunch means a great day

When you give
your students the best
food choices, they can
be their brightest. At
Gordon Food Service®,
we partner with schools
to create customized
food programs that meet
nutritional requirements,
fit specific budgets, and
treat students' taste buds.



Connect with us at gfs.com

Gordon
FOOD SERVICE

**Application
Must be received by
May 1, 2016**



BARBARA DUNCAN PROFESSIONAL DEVELOPMENT SCHOLARSHIP

In 2012, the SNA of Ohio lost a longtime supporter of the Association, and more importantly, a friend. Barbara Duncan, School Nutrition Director at Sycamore Community Schools passed away too soon, however she leaves behind a legacy that will live on for years.

While with us, Barb played an active role in the professional development and training programs of the Association, specifically for the Annual Conference. Therefore, it seems only appropriate to create this memorial scholarship in her honor. These funds of up to \$500 can be used for professional development purposes, *including attendance to the SNA of Ohio Annual Conference in June.*

Name _____

School _____

Position _____

Address _____

City, State, Zip _____

Phone _____ Email _____

Are you currently an SNA member? Yes No Membership number _____

Are you SNA Certified? If so, which level? _____

Are you SNA Credentialed? _____

How long have you worked in School Nutrition? _____


Have you attended an SNA of Ohio Conference? Yes No

Include a one (or more) page essay explaining to the SNA of Ohio the importance of this scholarship and how you plan on using the scholarship money. You can also include any relevant information to professional development, the conference or Barb Duncan.

**Submit this application form and essay to the SNA of Ohio by May 1, 2016.
The recipient will be notified by May 15, 2016.**

**You may apply online by May 1st at
http://snao.formstack.com/forms/sna_of_ohio_barb_duncan_scholarship**

SNA of Ohio Barbara Duncan Scholarship
17 South High Street, Suite 200
Columbus, OH 43215
Fax to 614-221-1989
tracey@assnoffices.com



Primeros edge

Trusted by school nutrition departments across the country.

Offering a comprehensive, end-to-end software solution that is sure to help your program increase efficiency and cut costs


primeroedge.com/ohio



EAST


Get Top Marks in School Nutrition with Foster Farms Prepared Foods

Our broad range of solutions across all day parts are whole grain-rich and USDA meal-plan compliant. Best of all, we craft all our prepared foods to get an "A" from the toughest cookies of them all: your kids.



Fernando's

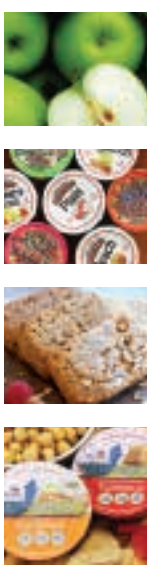
fosterfarmsfoodservice.com/schools



Simplicity
SERVICE Satisfaction

National food group

f | t | in | b | v



We have what you are looking for.

- Unique Food Items
- Commodity Processing
- One Point Of Contact
- Free Samples
- Local Distribution
- Drop Ships Available

Contact me for more information on how National Food Group can help your food service program.



Dan Moss
248.560.2340 | dmosse@nationalfoodgroup.com
www.nationalfoodgroup.com

Ready to Serve



With lower upfront costs and less maintenance, **Mosaic Cloud** is a must-have for any program.

-  No Servers To Maintain
-  No Software To Update
-  No Backups To Make

800.724.9853 | HeartlandSchoolSolutions.com

Heartland SCHOOL SOLUTIONS

Heartland MOSAIC CLOUD BY

Application
Must be received by
May 2, 2016



SNA Leadership Academy

*Are you unsure if a leadership position is right for you?
Do you want to go from being an involved member to an engaged leader?
Do you want to sharpen your communication skills and
learn how to excel as a leader?*

The SNA of Ohio is offering a Leadership Academy as part of the 62nd Annual Conference. There is no additional cost for this seminar and lunch is included.

Don't miss this excellent educational opportunity! SNA Past President Nancy Rice will bring her nationally-recognized expertise to Ohio to facilitate this leadership development seminar!

Space is limited – everyone must submit an application in order to attend.

Name _____ Phone _____

Email (required) _____

Are you currently employed in school nutrition? Yes No

Present Employer _____

Position _____ Held since _____

Are you currently SNA Certified/Credentialed? Yes No

Do you currently hold a leadership position at the local or state level? Yes No

If so, what position? _____

Are you interested in a position at the local or state level? Yes No

If so, what position? _____

Please submit your application by May 2nd to Tracey Hogan at tracey@assnoffices.com.

Thank you for your interest in the Leadership Academy!
You will be notified via email by May 18th of your acceptance for this seminar.

HORIZON
SOFTWARE INTERNATIONAL



With Horizon, you have choices.

HORIZON
OneSource

- On-premise solution
- Comprehensive program management
- District technology resources

SOLANA
Powered by Horizon Software

- Cloud-based online solution
- Simple program management
- Limited technology resources



Horizon offers our proven, on-premise OS solution for nutrition program operations, and now Solana, our new cloud-based solution.

HORIZON
SOFTWARE INTERNATIONAL

Contact us to learn more!
800.741.7100
www.horizonsoftware.com

THE BOLD SIDE OF WATER

For More Information,
Contact your Regional Sales Manager MWZ
Dixie Marksberry
Talking Rain Beverage Company
dmarksberry@talkingrain.com
(513)444-9287

SPARKLING
ICE
Black Raspberry
Naturally Flavored Sparkling Water
ZERO CALORIES

LEMON ICE
ORANGE ICE
STRAWBERRY ICE
RASPBERRY ICE

Superior CAFETERIA MANAGEMENT TECHNOLOGY

Graham's always hungry.
We make sure you're always ready.

Keeping the lunchline moving. From the server room to the loading dock to the cafeteria floor. MealsPlus.com | 800-541-8999

Meals Plus

Point of Sale | Free & Reduced | USDA Nutrient Analysis | Inventory Management | Financial Management | Online Services

HOSHIZAKI
AMERICA, INC.

MANUFACTURED
IN THE USA

World's Largest Food Service Manufacturer

HOSHIZAKI NORTH CENTRAL
7441 Worthington-Galena Rd. | Columbus, OH 43005
614.848.7702 | hoshinccs@hoshizaki.com | hoshizakiamerica.com

MOST VALUED PRINCIPAL/ADMINISTRATOR/ SUPERINTENDENT AWARD

Nomination Form - 2016

I nominate the following individual for the **Principal/Administrator/Superintendent Award**. Please select one.

Please type or print. You may also apply online by May 1st at http://snao.formstack.com/forms/sna_of_ohio_mvp_award.

Principal/Administrator's Name _____

School Building _____

School District _____

Address _____ Phone (_____) _____

City/State/Zip _____

Person submitting the nomination:

Name _____ Title _____

School Building _____

School District _____

Address _____ Phone (_____) _____

City/State/Zip _____ County _____

The **M**ost **V**alued **P**rincipal / **M**ost **V**alued **A**dministrator/ **M**ost **V**alued **S**uperintendent Award recognizes principals, superintendents, and administrators who have been instrumental in building a "child-friendly" nutrition environment. Candidates for this Award must meet the following requirements:

- Be supportive of nutrition services
- Be committed to the philosophy that children require instruction and guidance if they are to make healthful food choices

State why you feel this principal, superintendent, or administrator should be considered for this award. The following list of attributes is provided to help show the kind of qualities the judges will be looking for in the description of your nominee:

- Evidence of support of nutrition services
- Creates a positive cafeteria atmosphere
- Spends time in the cafeteria, including eating with students
- Interacts well with students
- Supports nutrition activities outside of the cafeteria
- Is a good role model in health and academics
- Provides nutritious foods at activities outside the cafeteria
- Supports your breakfast/lunch program

Award will be presented at the SNA of Ohio Annual Conference.

Deadline: May 1, 2016

**Return to: SNA of Ohio, 17 South High Street, Suite 200, Columbus, OH 43215
Fax: 614.221.1989**



Invested in Your Success.

Zink Foodservice, representing the industry's premier manufacturers of Equipment, Tabletop and Smallwares for your school's current, and future needs.

DEMONSTRATIONS, TRAINING & WORKSHOPS AVAILABLE

Check out our new website!

..... www.zinkfsg.com • 800.492.7400



Culinary Centers

Columbus
Cincinnati
Cleveland

Guidelines for Scholarship Awards

- SNA of Ohio will award annual scholarships to persons who are pursuing an education in a food service area or nutrition area or other professional development, including certification or credentialing.
- SNA of Ohio members will be considered before nonmembers for available scholarships.
- The number of scholarships granted each year will depend on the balance in the scholarship fund and the number of qualified applicants.
- Scholarships will be awarded in the amount of \$500. The deadline for applying is May 1st of each year. Winners will be recognized at the annual conference. The scholarship is effective for one year, beginning June 1 of the year to May 31st of the proceeding year.
- A person may win a scholarship for three years. If sufficient funding exists, qualified applicants could be considered for a 4th year.
- The scholarships will be issued to the winners by SNA of Ohio after receipts for books and/or tuition are turned into SNA of Ohio's Executive Director.
- The Scholarship Chair will appoint a committee if there is sufficient applicants to judge who may be awarded a scholarship.
- Scholarship applications can be obtained by contacting the SNA of Ohio office at 17 South High Street, Ste. 200, Columbus, OH 43215 or at www.snaohio.org.

SNAC Bites

New Resources for Professional Standards:

Got questions about professional standards? Visit www.schoolnutrition.org/professionalstandards – SNA's main hub for professional standards information – and download the newly released USDA Guide to Professional Standards for School Nutrition Programs. The Guide provides detailed information on Job Categories, Training Standards, Hiring Standards and State Agency Standards.

SNA members are encouraged to pay special attention to:

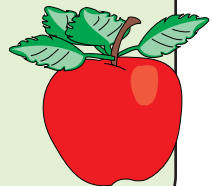
Page 3: USDA suggests at least 15 minutes per training segment

Page 7: New detailed record keeping requirements

Pages 8-10: Concrete examples for how to achieve annual training hours for professional standards

Page 16: Glossary

Additionally, SNA's [professional standards hub](http://www.schoolnutrition.org/professionalstandards) is where SNA members can access members-only tracking tools, FAQs and user-friendly summaries. For questions, please email SNA at education@schoolnutrition.org.



TM

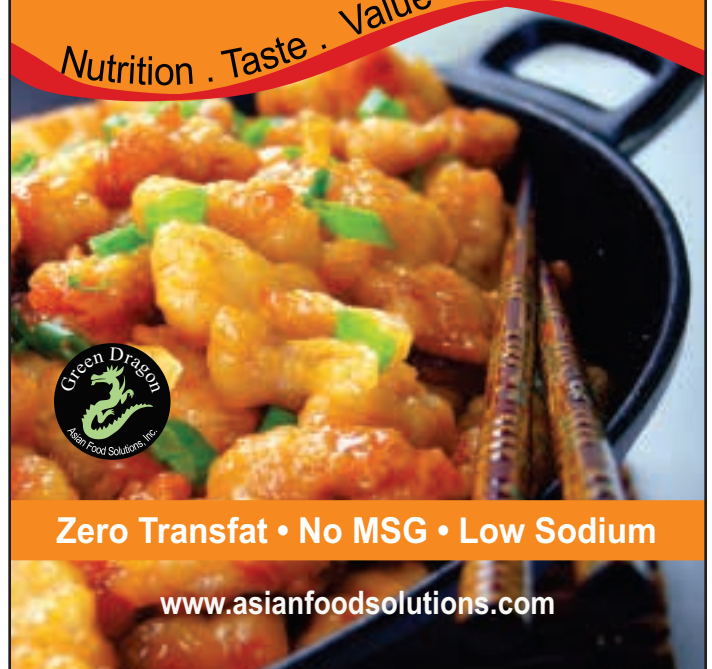
Asian Food Solutions, Inc.

Contact: Frank Marino (216) 403-3321

Corporate Office: (888) 499-6888

info@asianfoodsolutions.com

Nutrition . Taste . Value



Zero Transfat • No MSG • Low Sodium

www.asianfoodsolutions.com